

FY2022 Earnings Results Briefing (References)



Our challenges build our future.

Chugin Financial Group, Inc.

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Management Indicators, etc. for The Chugoku Bank

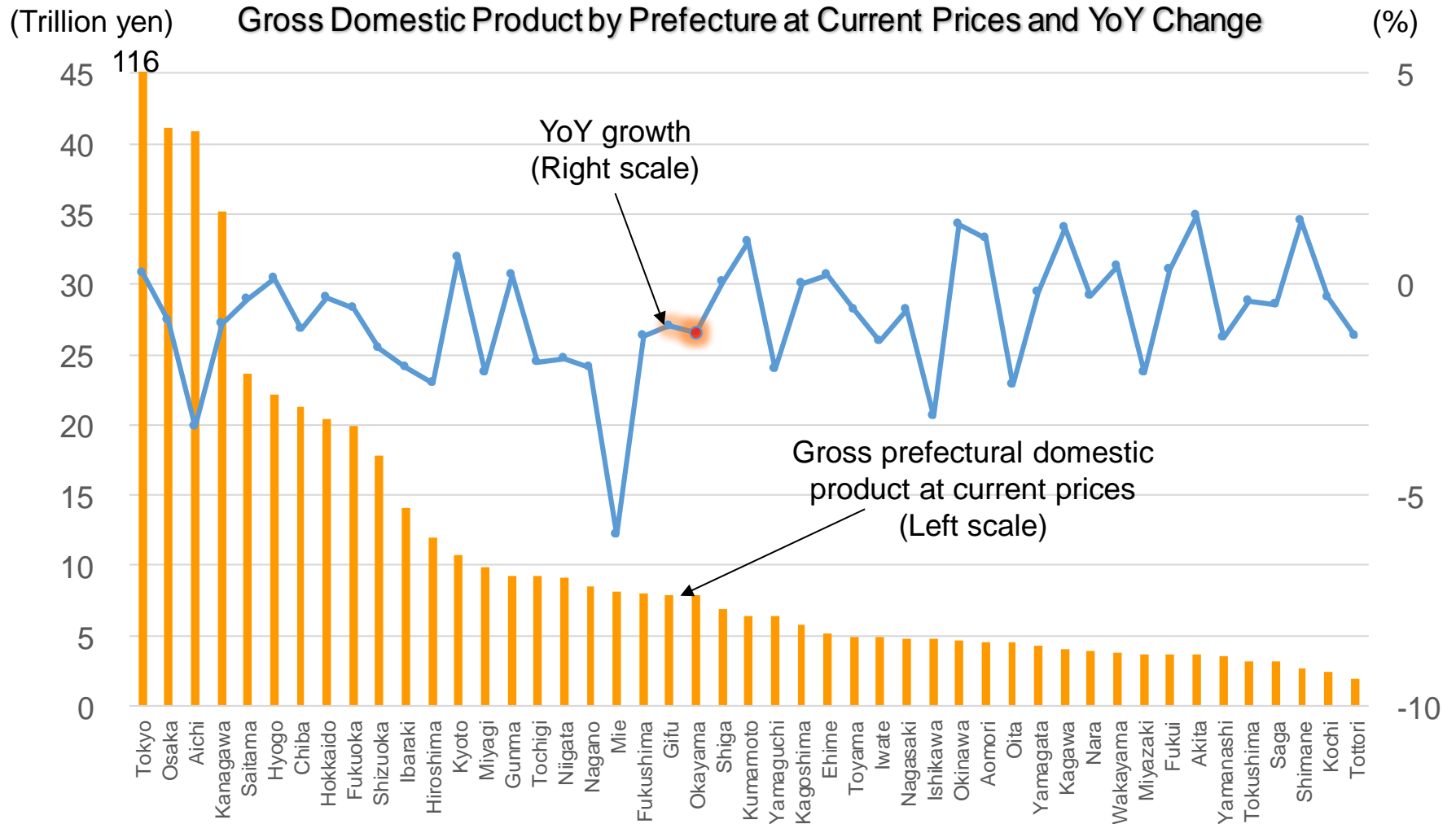
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Economic Structure of Okayama Prefecture

Economic Scale of Okayama Prefecture

| Items | Results | Nationwide share (%) | Rank | Source | Survey date |
|---|-----------------------|----------------------|------|--|-------------|
| Area | 7,114 km ² | 1.9 | 17 | Nationwide Survey on Area by Municipality | Jul. 2022 |
| Population | 1,879,000 people | 1.5 | 20 | Population Estimates | Jan. 2022 |
| Number of households | 861,452 | 1.4 | 18 | Population Estimates | Jan. 2022 |
| Gross prefectural domestic product (at current prices) | 7,842.5 billion yen | 1.4 | 22 | Annual Report on Prefectural Accounts | FY2019 |
| Number of private enterprises | 86,742 | 1.5 | 20 | Economic Census | Jun. 2021 |
| Number of employees working at private enterprises | 835,270 | 1.5 | 20 | Economic Census | Jun. 2021 |
| Agricultural output | 145.7 billion yen | 1.6 | 23 | Statistics of Agricultural Income Produced | 2021 |
| Value of manufactured goods shipments | 7,060.1 billion yen | 2.3 | 16 | Economic Census | 2020 |
| Sales of information and telecommunications industry | 167.8 billion yen | 0.3 | 26 | Economic Census | 2015 |
| Sales of wholesale and retail trade industry | 5,902.3 billion yen | 1.0 | 19 | Economic Census | 2020 |
| Sales of real estate and goods rental and leasing industry | 516.8 billion yen | 0.9 | 14 | Economic Census | 2020 |
| Sales of accommodation, eating and drinking services industry | 214.5 billion yen | 1.1 | 24 | Economic Census | 2020 |
| Sales of living-related and personal services and amusement services industry | 408.6 billion yen | 1.3 | 20 | Economic Census | 2020 |
| Sales of medical, healthcare and welfare industry | 2,063.2 billion yen | 1.2 | 15 | Economic Census | 2020 |
| Amount of construction work completed | 659.9 billion yen | 1.3 | 26 | Integrated Statistics on Construction Work | 2022 |
| New housing starts | 13,199 units | 1.5 | 15 | Housing Starts Statistics | 2022 |
| Value of customs-cleared trade | 4,495.9 billion yen | 2.1 | 8 | Foreign Trade Value by Ports Nationwide | 2022 |

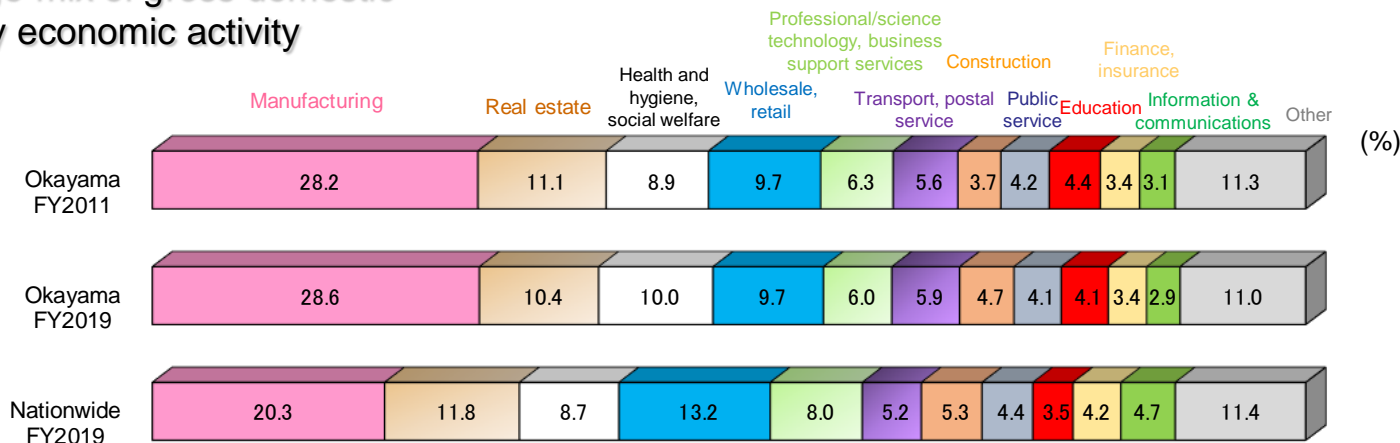
Economic Scale of Okayama Prefecture



Source: FY2019 Annual Report on Prefectural Accounts, Cabinet Office

Industrial Structure of Okayama Prefecture (1)

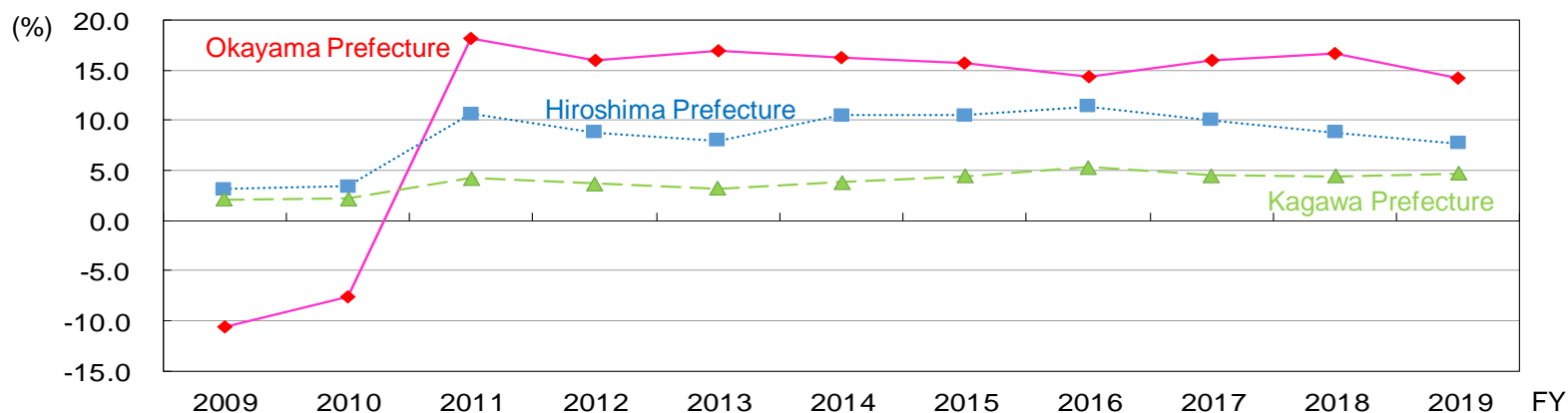
Percentage mix of gross domestic product by economic activity



Source: Annual Report on Prefectural Accounts, Cabinet Office

*The sum may not be 100% due to rounding.

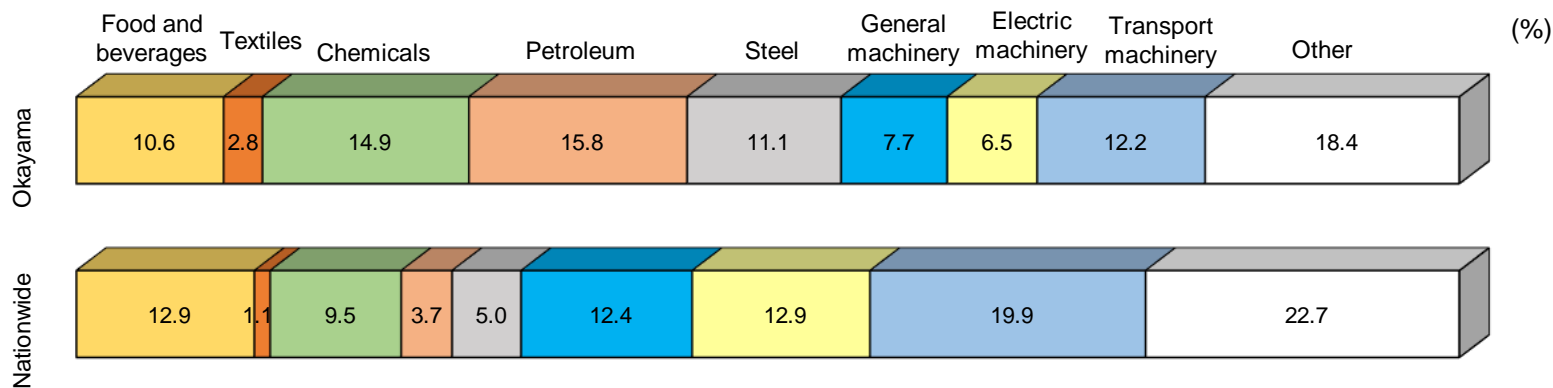
Proportion of incoming/outgoing transfer (net) of goods and services in gross prefectural domestic product (at current prices)



Source: Annual Report on Prefectural Accounts, Cabinet Office

Industrial Structure of Okayama Prefecture (2)

Percentage mix of value of manufactured goods shipments (2020)

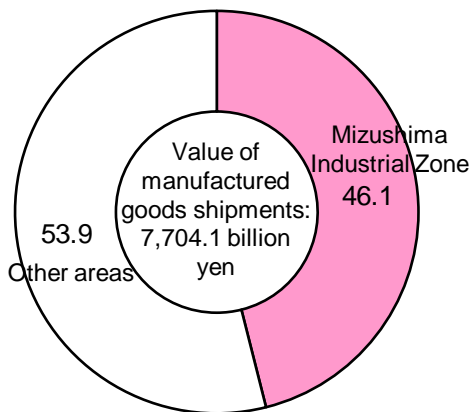


Source: *Economic Census*, METI

*The sum may not be 100% due to rounding.

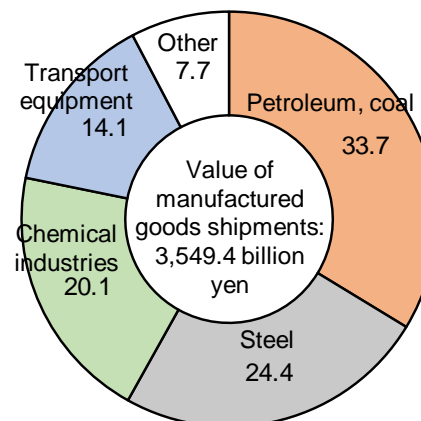
Presence of the Mizushima Industrial Zone

Proportion of the Mizushima Industrial Zone in Okayama Prefecture's value of manufactured goods shipments (2019)



Source: *Census of Manufacture (Okayama Prefecture)*

Percentage mix of Mizushima Industrial Zone's value of manufactured goods shipments by industry (2019)

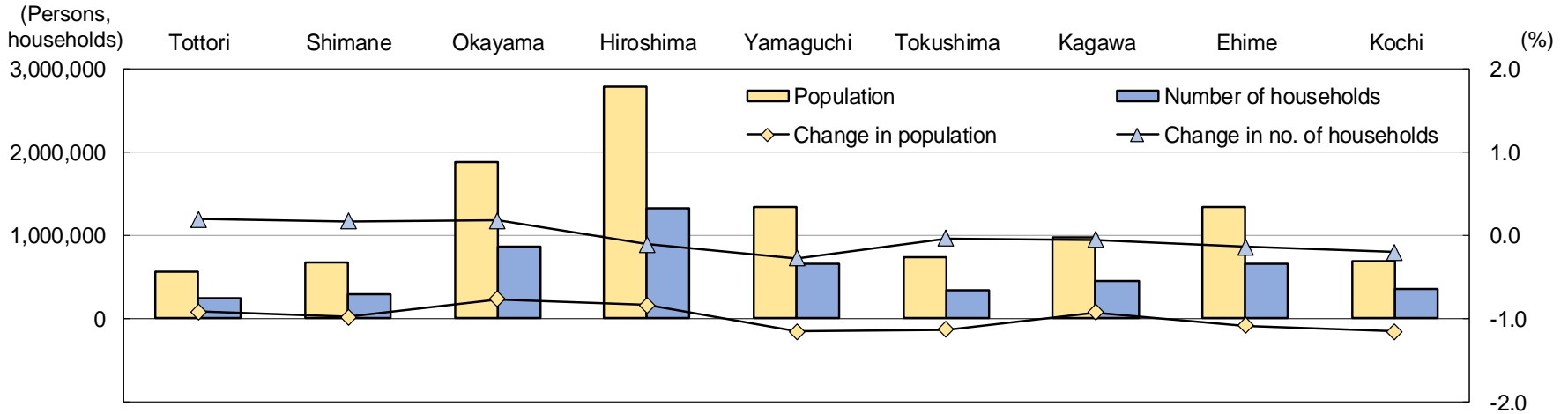


Source: *Census of Manufacture (Okayama Prefecture)*

Growth Infrastructure and Potential of Okayama Prefecture (1)



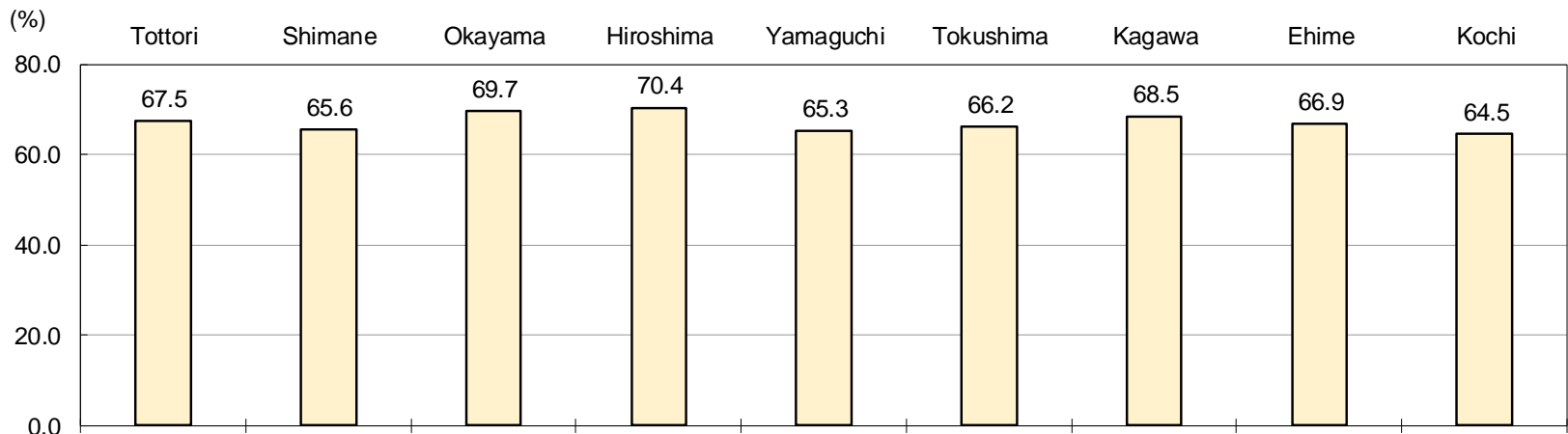
Population and number of households of the Chugoku-Shikoku region



Source: Survey of Population, Demographics and Number of Households Based on the Basic Resident Register, Ministry of Internal Affairs and Communications

Note: Population and number of households are as of January 1, 2022; the change in the number of households represents the change between January 2021 and January 2022.

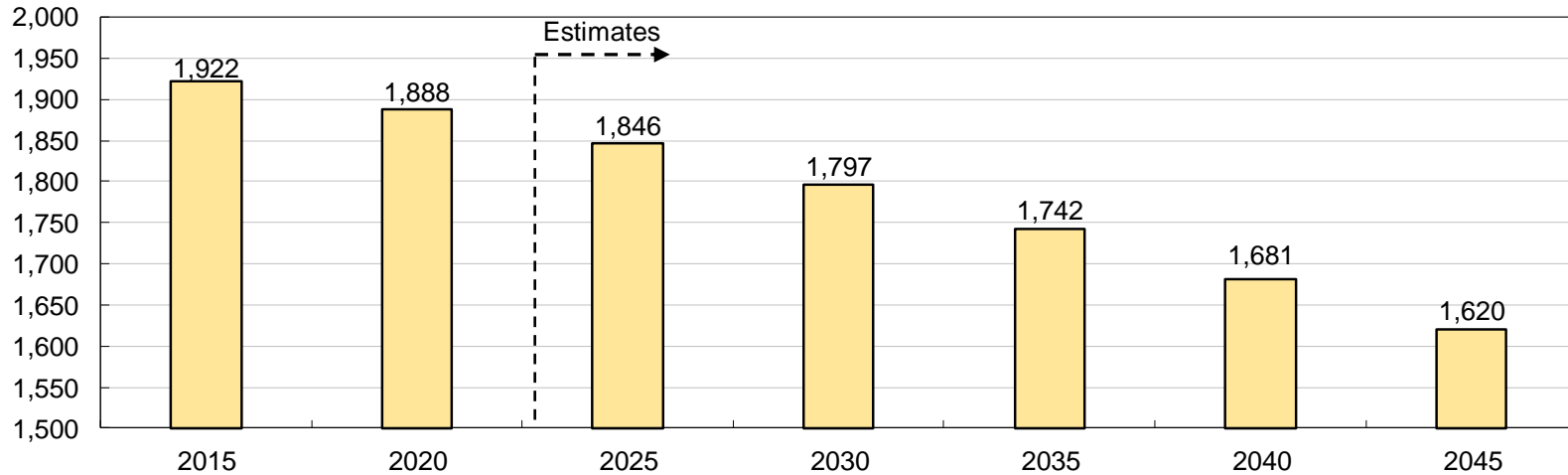
Percentage of population under 65 years old in the Chugoku-Shikoku region



Source: Survey of Population, Demographics and Number of Households Based on the Basic Resident Register, Ministry of Internal Affairs and Communications

Future population estimates of Okayama Prefecture

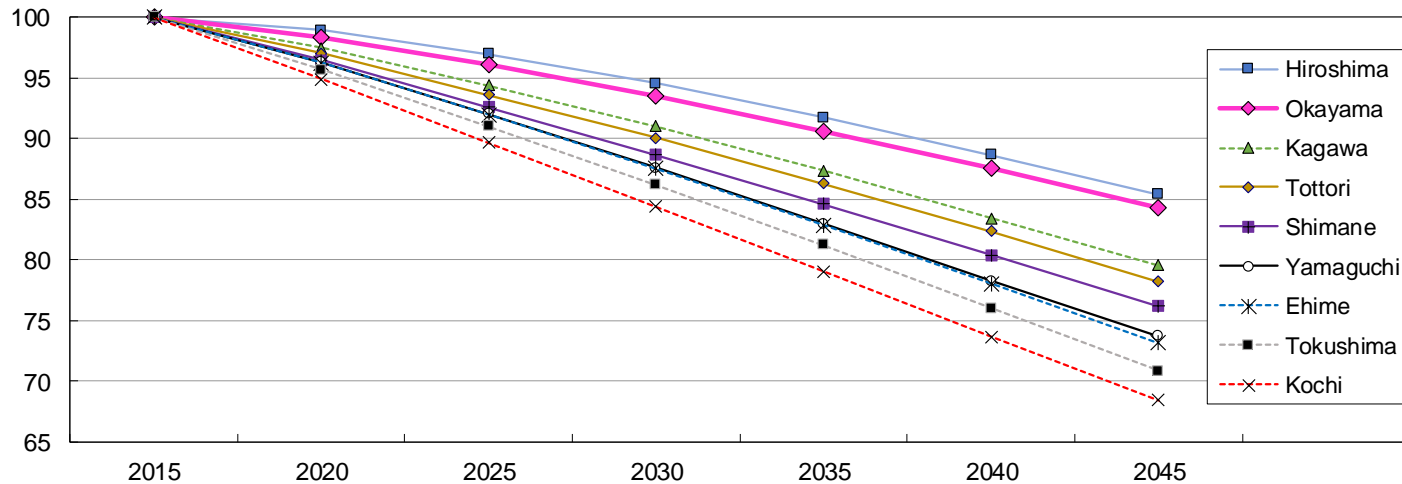
(Thousand)



Source: *Regional Population Projections for Japan (2018)*, National Institute of Population and Social Security Research

Future population estimates of the Chugoku-Shikoku region

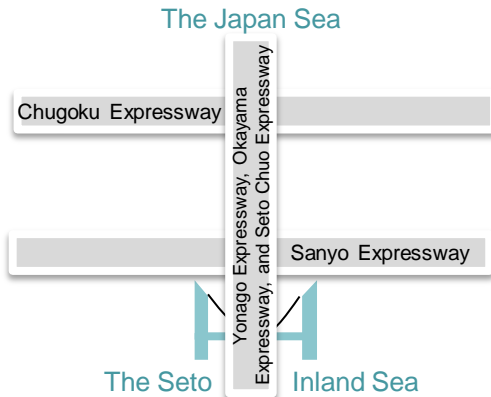
(2015 indexed at 100)



Source: *Regional Population Projections for Japan (2018)*, National Institute of Population and Social Security Research

Cross points of land transportation in Western Japan

Highways intersect in the shape of one vertical line with two horizontal lines.



Great Seto Bridge

- Okayama and Shikoku form a single economic zone.
- The number of people using this bridge within the zone is the highest of the three routes.

Plant locations

- The plants are located in places where the climate is mild and disasters are rare.
- The plants have abundant sunshine and water.

Logistics bases

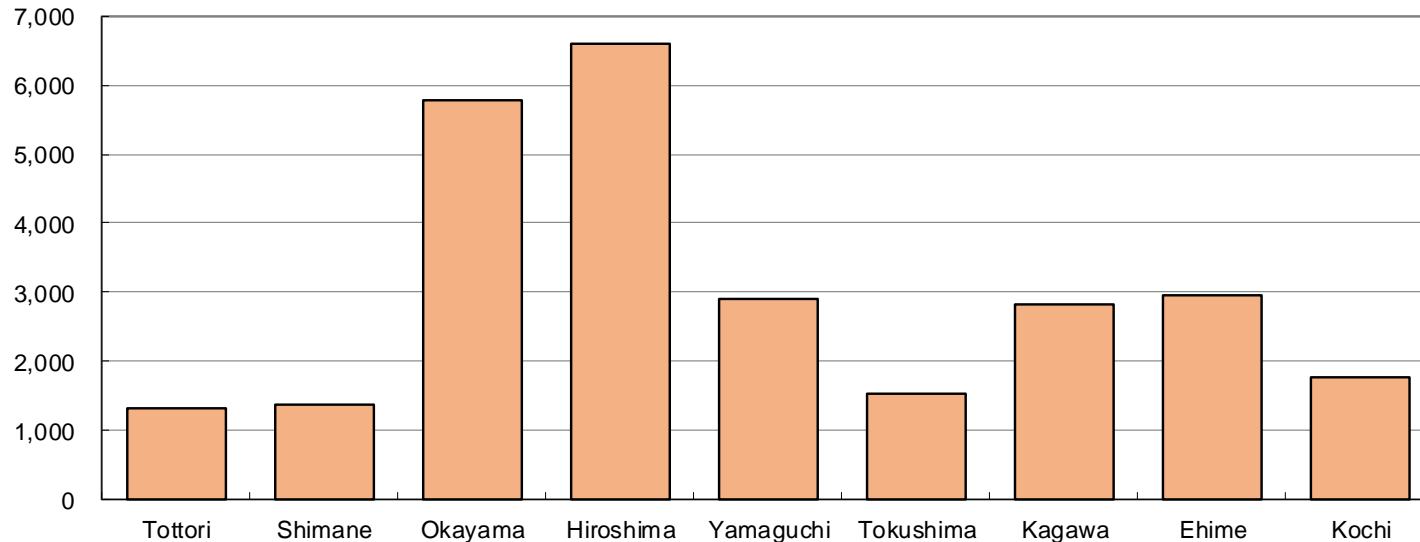
- The prefecture has the largest warehouse area in the Chugoku-Shikoku region.
- Warehouses are located in the area within 2 hours of the Okayama interchange. Population: Over 16 million

Source of map: Okayama Prefecture website



Freight forwarding volume in the Chugoku-Shikoku region

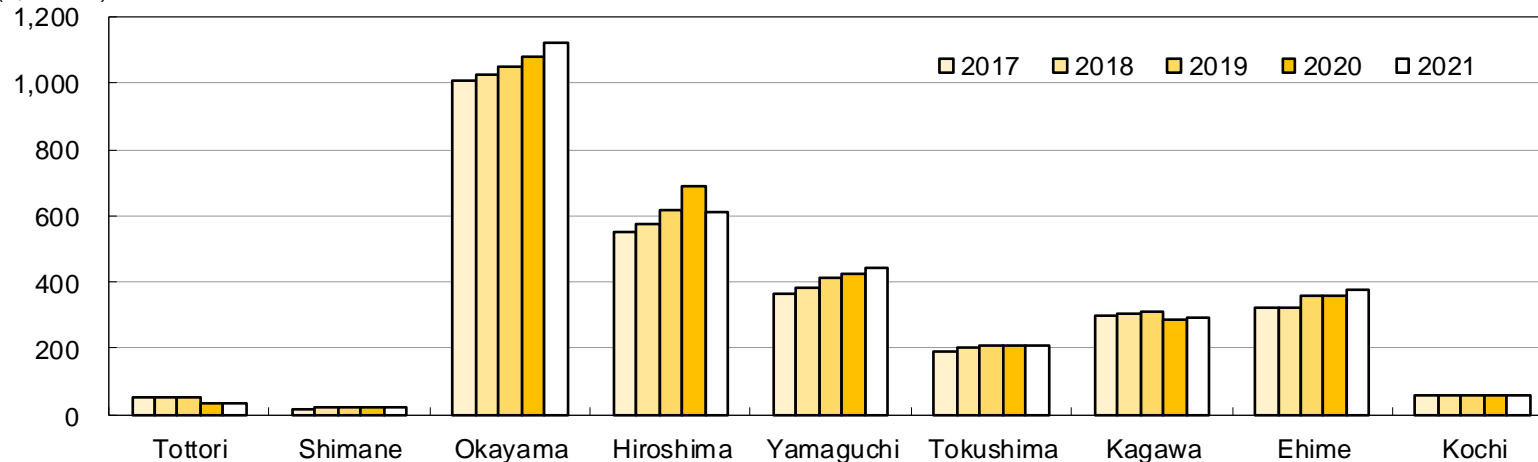
(Million ton-km)



Source: Annual Report of Road Transport Statistics 2021, Ministry of Land, Infrastructure, Transport and Tourism (MLIT)

Floor space of warehouses in the Chugoku-Shikoku region

(1,000 m²)



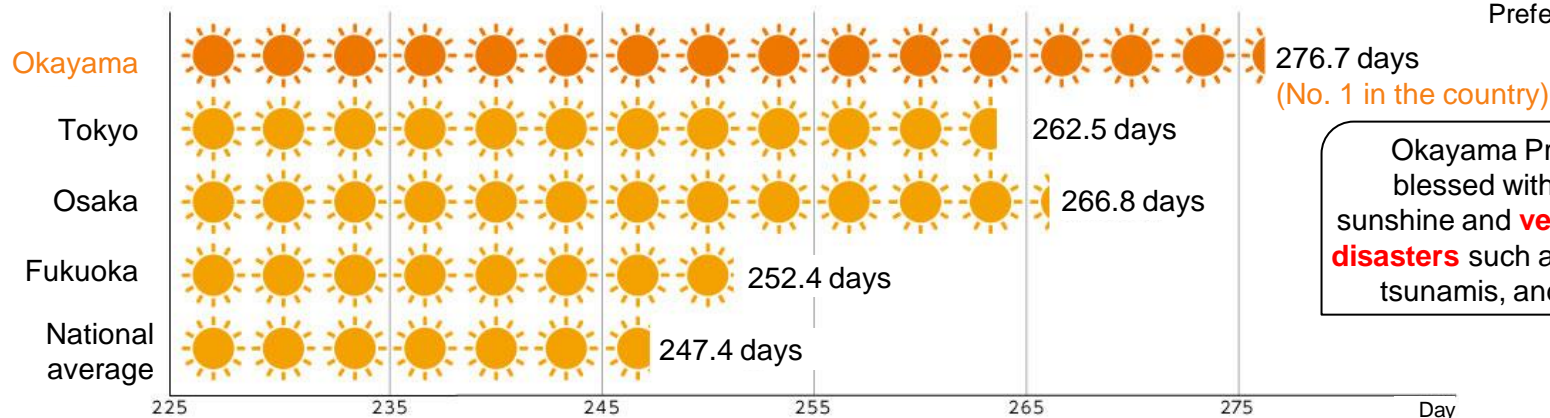
Source: MLIT Note: Floor space of warehouses in categories 1 to 3; as of December 31 of each year

High potential for renewable energy generation by taking advantage of the prefecture's many sunny days

Weather

Okayama Prefecture is a **“sunny prefecture”** that is blessed with a mild climate with little rainfall.

Source: Okayama Prefecture website



Okayama Prefecture is blessed with abundant sunshine and **very few natural disasters** such as earthquakes, tsunamis, and typhoons.

Source: "National Weather Diagram" by the Japan Meteorological Agency

Renewable energy self-sufficiency (sustainable renewable energy zone)

The definition of **renewable energy self-sufficiency (sustainable renewable energy zone)** is “an area in which **all of the energy demand in the area can be supplied** with renewable energy obtained in the area.”

Taking advantage of the sunny prefecture, **the presence of sunlight** is particularly strong.

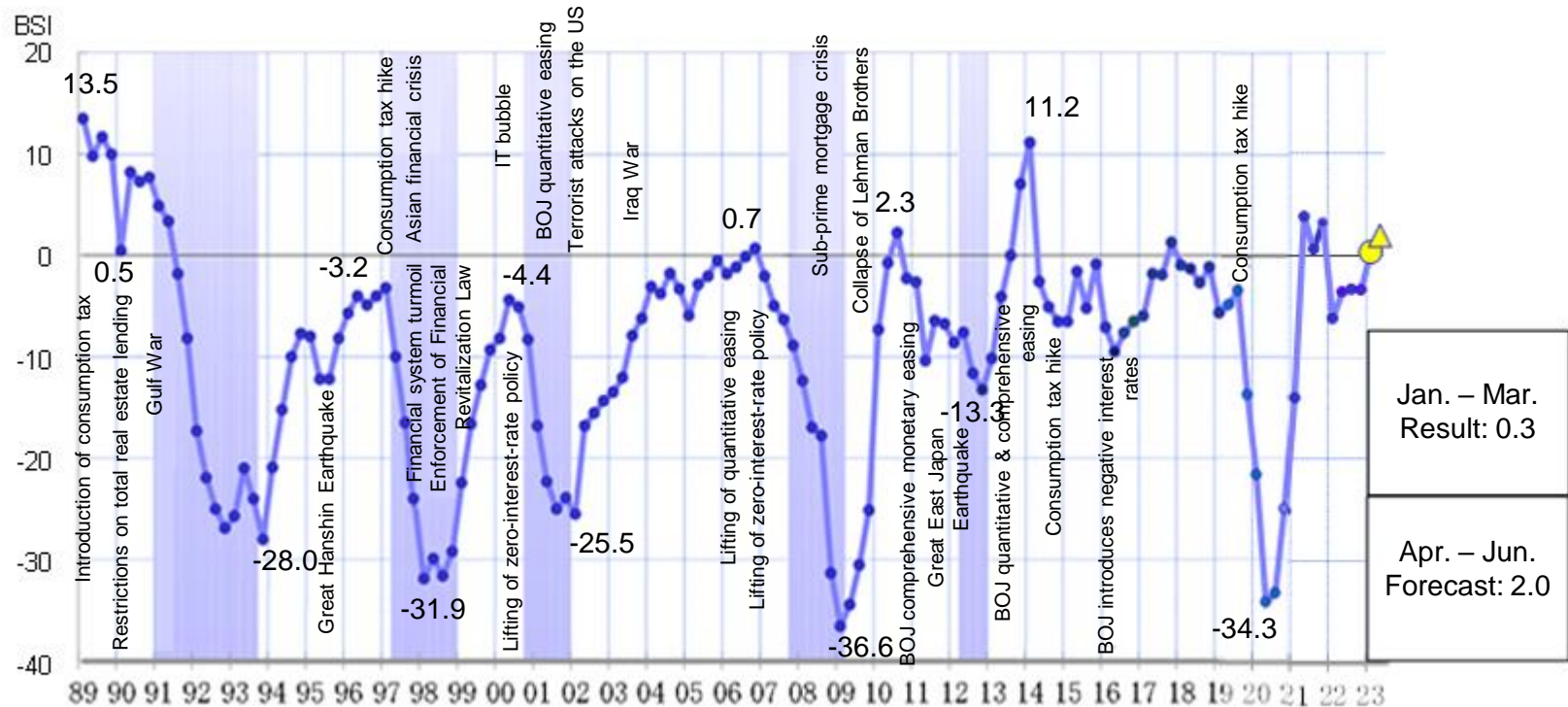
| | Composition ratio (total for each line = 100%) | | | | Self-sufficiency ratio | Nationwide rank |
|----------------|--|-------------|-------------------|-------------|------------------------|-----------------|
| | Solar power | Biomass | Small hydro power | Other | | |
| Tottori | 36.9% | 9.7% | 24.9% | 28.5% | 31.0% | 15 |
| Shimane | 32.7% | 16.1% | 20.4% | 30.8% | 27.4% | 21 |
| Okayama | 80.8% | 5.8% | 5.8% | 7.6% | 35.8% | 9 |
| Hiroshima | 71.6% | 18.7% | 3.6% | 6.1% | 18.8% | 30 |
| Yamaguchi | 66.5% | 9.2% | 4.5% | 19.8% | 27.7% | 20 |

The highest self-sufficiency rate in the **Chugoku region!**

Economic Conditions of Okayama Prefecture

Local Economic Trends (1)

The economy of Okayama Prefecture is heading for recovery amid the weakening of the impact of COVID-19.



Shaded areas represent periods of economic recession (as determined by the Cabinet Office).

The BSI (Business Survey Index) is designed to measure corporate managers' confidence in sales and business conditions and their forecasts for their company's performance (favorable turnaround, unchanged, deterioration).

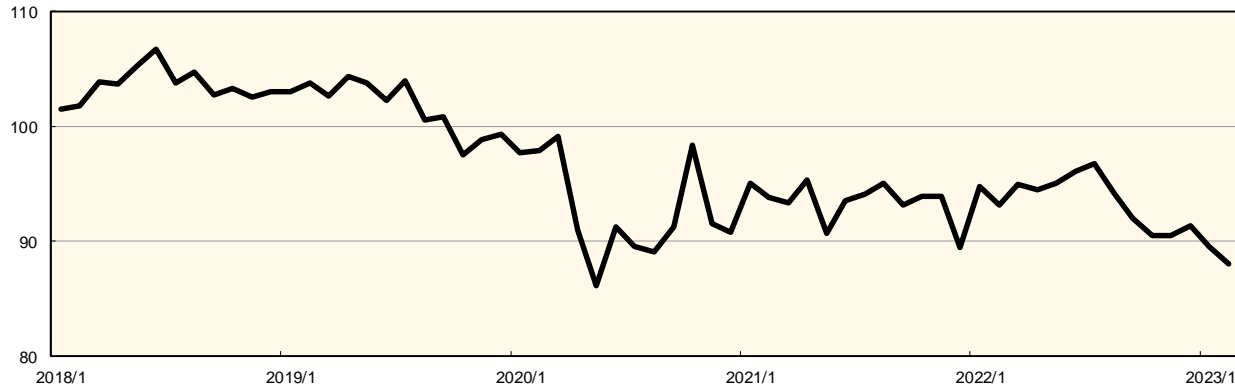
A favorable turnaround quarter-on-quarter or year-on-year warrants an A, while unchanged performance warrants a B, and deterioration a C ($A+B+C=100$). The BSI is calculated by using the following equation: $(A-C) \div 2$.

Consequently, the more corporate managers that indicate their company's performance is taking a positive turnaround, the closer the index reaches to 50. Conversely, the more respondents that determine performance is deteriorating, the closer the index is to -50.

Local Economic Trends (2)

Industrial production: Weakening against the backdrop of the global economic slowdown and other factors

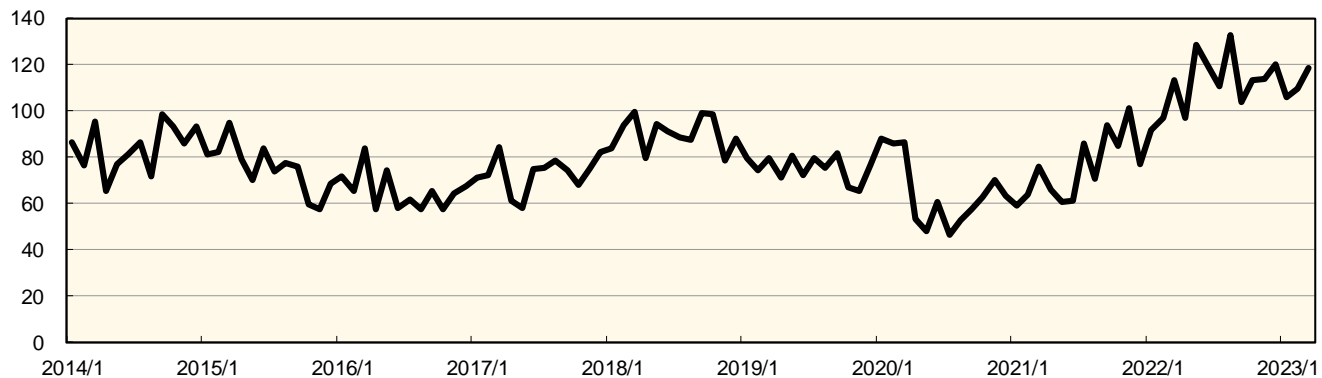
[Industrial production index] (2015 indexed at 100; seasonally adjusted)



Source: Okayama Prefecture Statistical Analysis Section

Exports: Remaining within a flat range

[Value of custom-cleared exports] (Yen basis; billion yen)



Source: Kobe Customs

Local Economic Trends (3)

Capital investment: Picking up mainly in the manufacturing industry

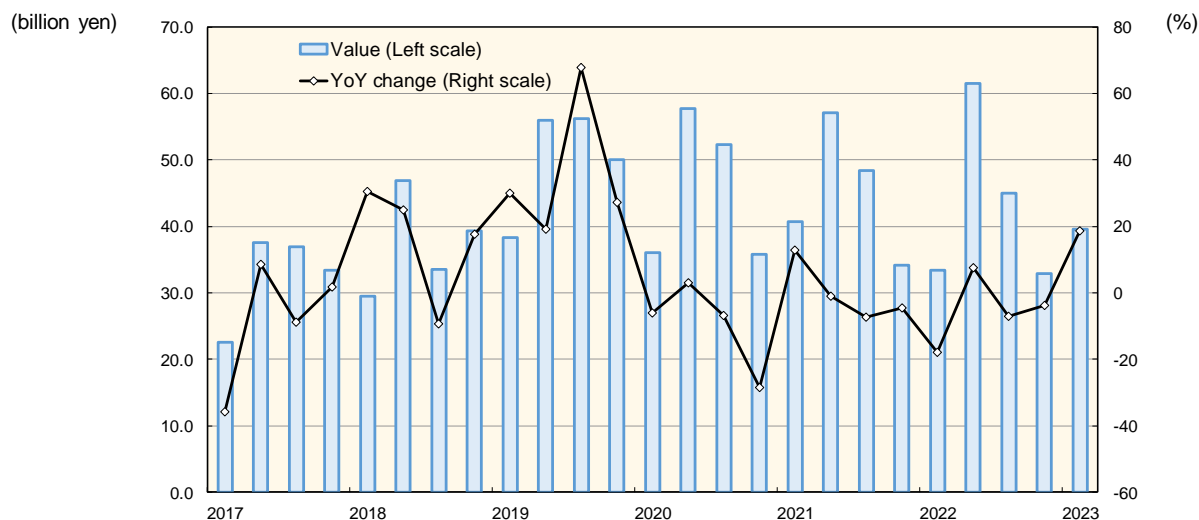
[YoY change in capital investment]

| (%) | Okayama | | | Nationwide | | |
|---------------|---------------|-------------------|--------|---------------|-------------------|-------|
| | Manufacturing | Non-manufacturing | Total | Manufacturing | Non-manufacturing | Total |
| FY2020 result | - 19.9 | - 6.5 | - 16.0 | - 10.0 | - 7.5 | - 8.5 |
| FY2021 result | - 10.0 | 9.0 | - 3.8 | 1.1 | - 1.9 | - 0.8 |
| FY2022 result | 14.6 | 25.0 | 18.4 | 15.7 | 8.9 | 11.4 |
| FY2023 plan | 16.3 | - 4.2 | 8.4 | 6.3 | 2.4 | 3.9 |

Source: Head Office and Okayama Branch of Bank of Japan

Public investment: Decreasing against the backdrop of the completion of a round of reconstruction work

[YoY change in public investment]

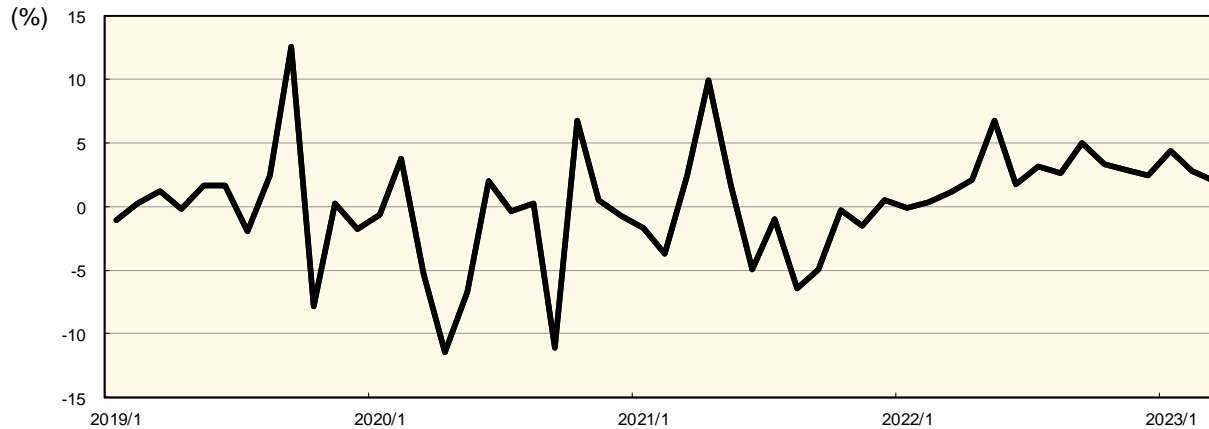


Source: West Japan Construction Surety Co., Ltd.

Local Economic Trends (4)

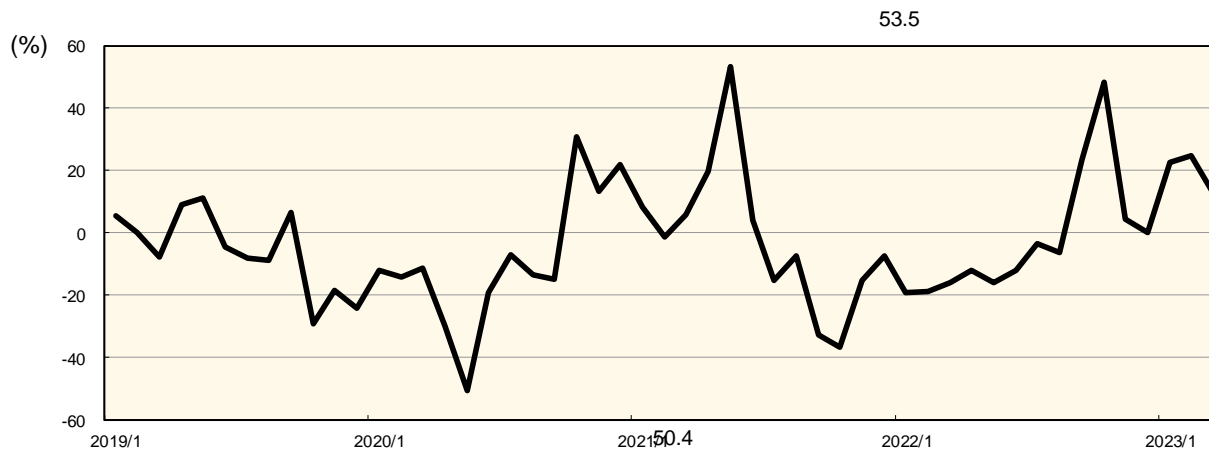
Consumer spending: Heading for recovery amid the weakening of the impact of COVID-19

[Department store and supermarket sales (all stores; YoY)]



Source: Chugoku Bureau of Economy, Trade and Industry

[New passenger car registration (including light motor vehicles; YoY)]

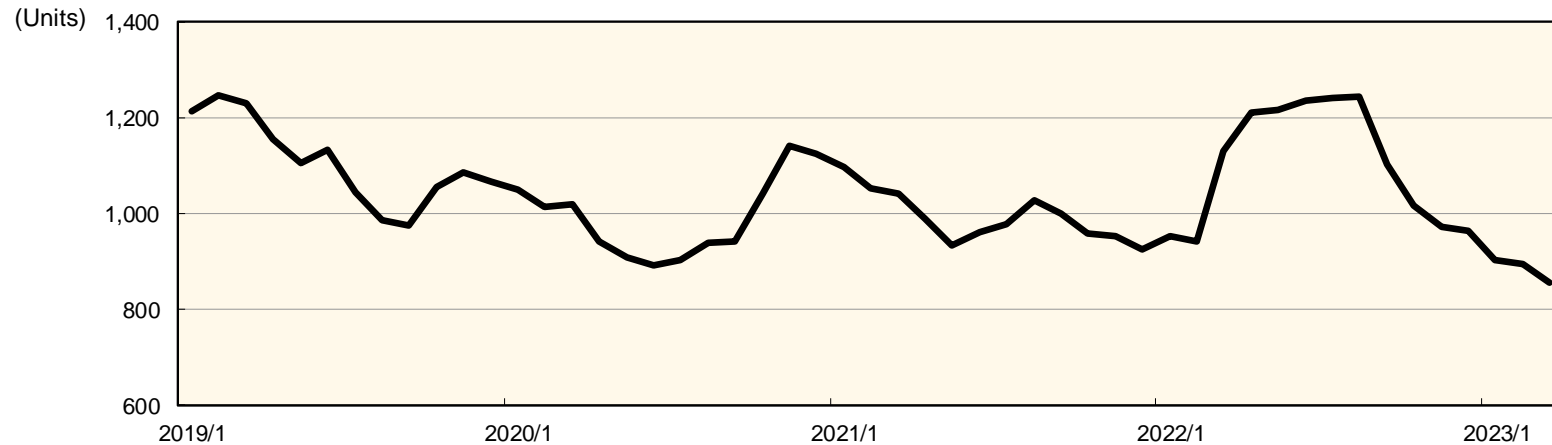


Source: Okayama Branch, Chugoku Transport & Tourism Bureau

Local Economic Trends (5)

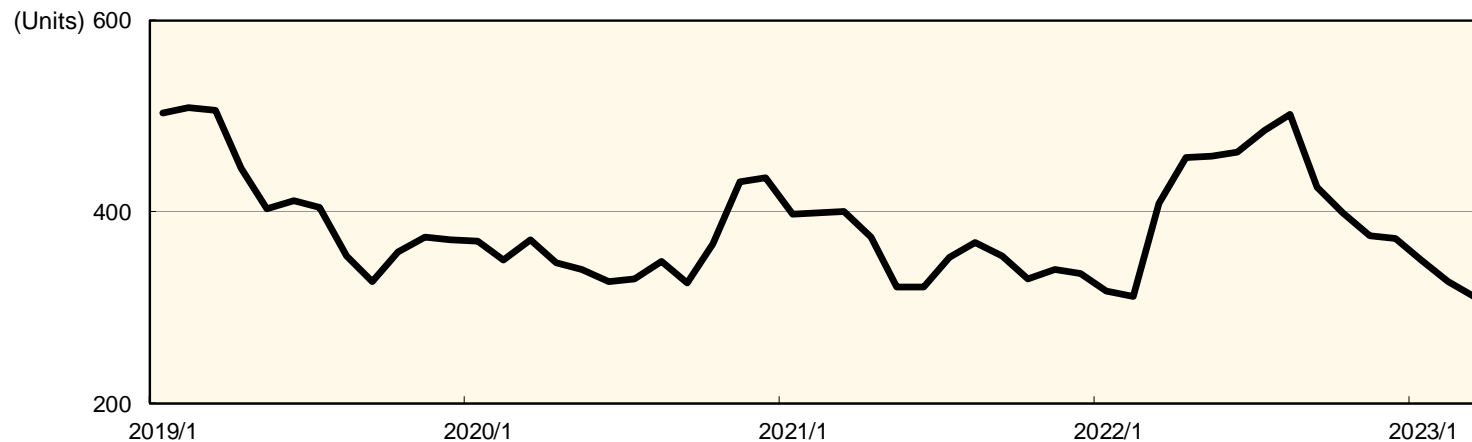
Housing investment: Slowing down due to rising construction costs, etc.

[New housing starts (six-month moving average)]



Source: MLIT

[Rental housing starts (six-month moving average)]

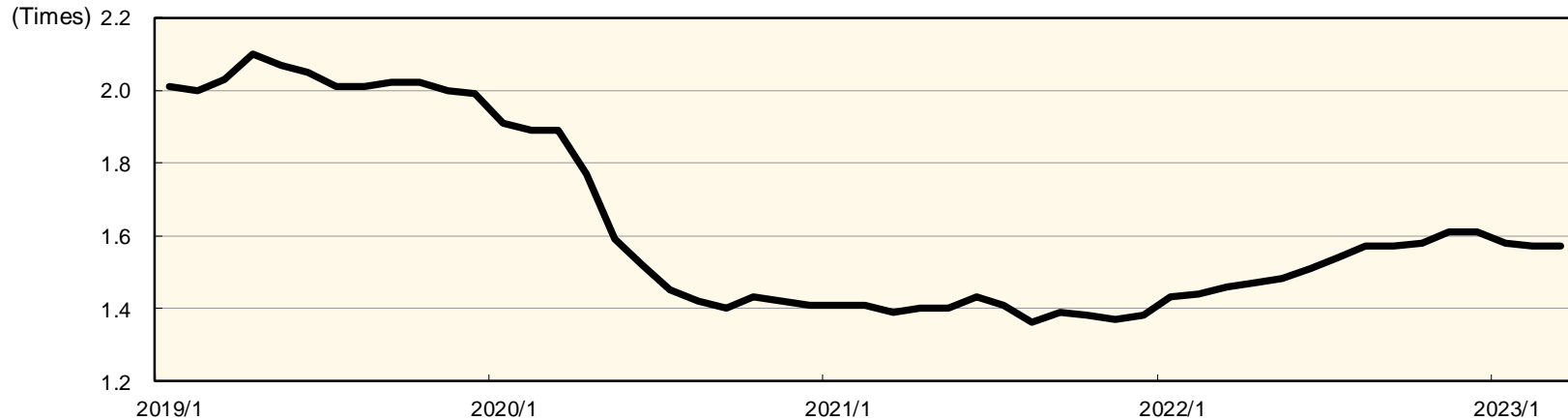


Source: MLIT

Local Economic Trends (6)

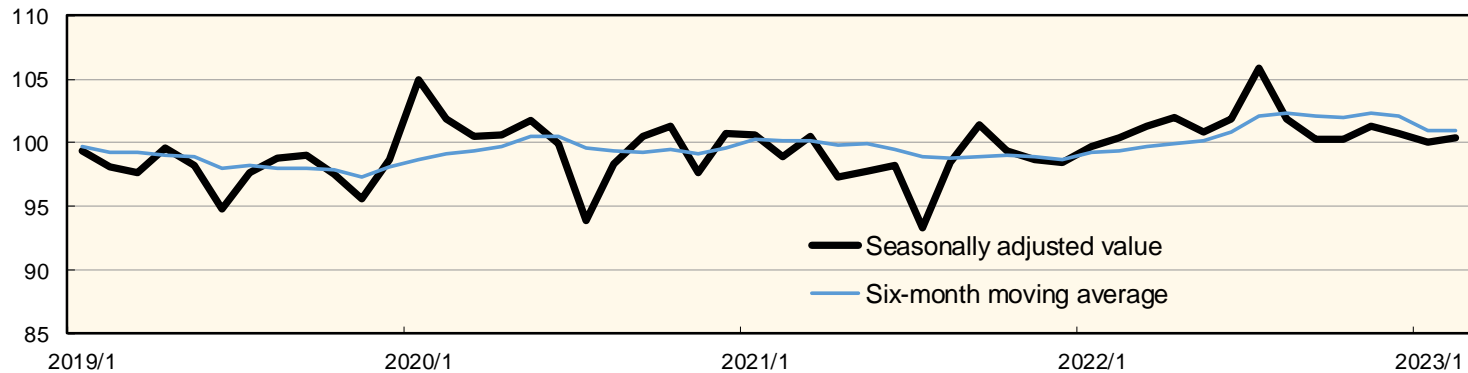
Employment situation: Gradually picking up

[Jobs-to-applicants ratio (seasonally adjusted)]



Source: Employment Service Section, Okayama Labour Bureau, Ministry of Health, Labor and Welfare

[Total sum of cash earnings (2020 indexed at 100; seasonally adjusted)]

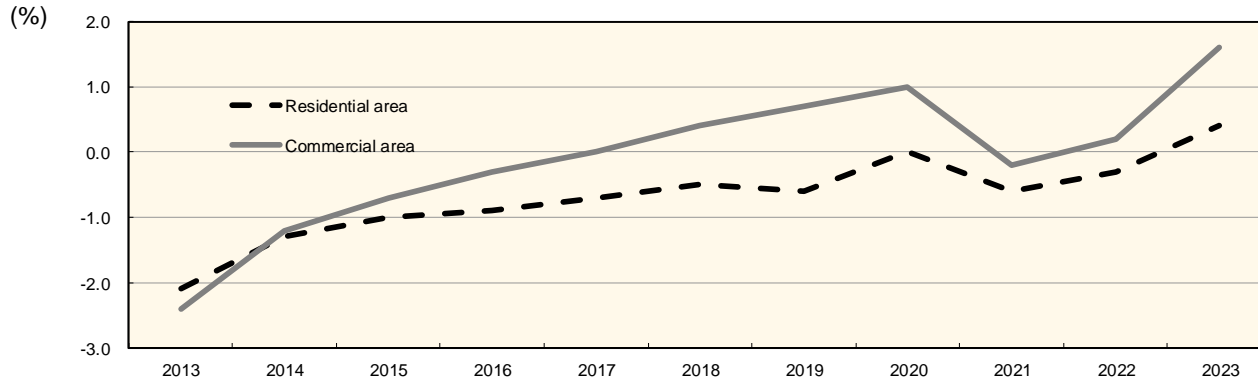


Source: Seasonally adjusted value calculated by the Okayama Economic Research Institute based on data from the Statistic Analysis Section of Okayama Prefecture

Local Economic Trends (7)

Land prices: Moving toward recovery

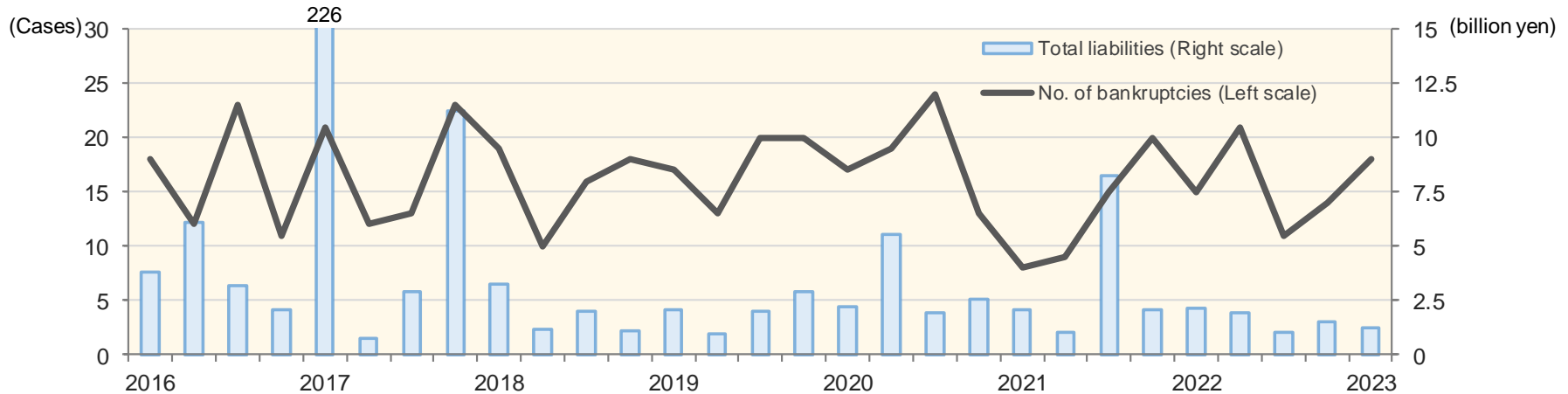
[Official land price (YoY)]



Source: Hilly and Mountainous Areas Development Division, Okayama Prefecture

Corporate bankruptcies: The number of bankruptcies remaining flat

[Corporate bankruptcies (quarterly)]



Source: Okayama Branch, Teikoku Databank

Management Indicators, etc. for Chugin Financial Group, Inc.

(Note) As the Company was established on October 3, 2022, there are no consolidated figures for FY2021 (and as of March 31, 2022). However, for a reference purpose, the consolidated figures for FY2021 (and as of March 31, 2022) of the former organization, the parent of which was The Chugoku Bank, are used for comparison.

Summary of Earnings



| [consolidated] (Million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|---|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| Ordinary revenue | 64,758 | 128,621 | 63,780 | 127,318 | 58,173 | 116,976 | 60,594 | 128,565 | 91,459 | 183,586 |
| Banking revenue | 60,939 | 119,894 | 59,142 | 117,217 | 54,772 | 107,330 | 56,758 | 116,870 | 73,590 | 161,143 |
| Extraordinary revenue | 3,818 | 8,726 | 4,637 | 10,101 | 3,400 | 9,646 | 3,836 | 11,695 | 17,869 | 22,442 |
| Ordinary expenses | 50,746 | 104,925 | 50,836 | 109,854 | 46,206 | 95,724 | 45,393 | 102,761 | 71,492 | 153,993 |
| Banking expenses | 19,035 | 36,280 | 17,753 | 37,000 | 12,227 | 25,338 | 13,751 | 33,130 | 40,001 | 87,886 |
| Extraordinary expenses | 31,711 | 68,645 | 33,082 | 72,853 | 33,978 | 70,386 | 31,642 | 69,630 | 31,490 | 66,106 |
| Ordinary profit | 14,012 | 23,696 | 12,943 | 17,463 | 11,967 | 21,252 | 15,200 | 25,804 | 19,967 | 29,593 |
| Banking income | 11,940 | 21,750 | 12,274 | 19,546 | 11,768 | 20,852 | 14,276 | 22,332 | 5,281 | 16,890 |
| Gross income | 41,904 | 83,614 | 41,389 | 80,216 | 42,544 | 81,991 | 43,007 | 83,739 | 33,588 | 73,256 |
| (Net interest income) | 32,324 | 62,434 | 29,726 | 57,972 | 30,058 | 58,553 | 30,923 | 61,162 | 34,059 | 65,031 |
| (Fees and commissions) | 6,923 | 13,719 | 7,038 | 14,636 | 7,074 | 14,360 | 8,109 | 15,764 | 8,594 | 17,118 |
| (Other banking income) | 2,656 | 7,460 | 4,624 | 7,607 | 5,412 | 9,078 | 3,973 | 6,812 | -9,065 | -8,892 |
| Expenses | 29,592 | 58,947 | 29,450 | 58,212 | 28,598 | 57,285 | 27,989 | 56,109 | 27,496 | 55,662 |
| Provision of general allowance for loan losses(-) | -115 | 4,548 | -336 | 2,457 | 2,177 | 3,853 | 741 | 5,296 | 810 | 704 |
| Extraordinary gains | 15 | 15 | 1 | 1 | 1 | 2 | 2 | 314 | 39 | 89 |
| Extraordinary losses | 143 | 290 | 298 | 641 | 143 | 344 | 499 | 709 | 119 | 179 |
| Impairment loss | 100 | 222 | 289 | 608 | 72 | 249 | 453 | 505 | 54 | 55 |
| Profit before income taxes | 13,883 | 23,421 | 12,646 | 16,824 | 11,825 | 20,910 | 14,703 | 25,409 | 19,887 | 29,503 |
| Income taxes - current | 3,512 | 7,587 | 3,691 | 5,176 | 4,058 | 8,332 | 3,588 | 7,140 | 5,906 | 9,705 |
| Income taxes - deferred | 656 | -365 | 310 | -268 | -459 | -1,840 | 936 | -106 | 32 | -679 |
| Profit attributable to owners of parent | 9,713 | 16,199 | 8,644 | 11,916 | 8,226 | 14,418 | 10,179 | 18,374 | 13,948 | 20,477 |
| Profit | 9,713 | 16,199 | 8,644 | 11,916 | 8,226 | 14,418 | 10,179 | 18,374 | 13,948 | 20,477 |
| Other comprehensive income | 3,250 | -11,164 | 6,805 | -33,836 | 20,479 | 40,685 | 8,005 | -21,454 | -34,309 | -37,443 |
| Valuation difference on available-for-sale securities | 763 | -6,137 | 9,181 | -30,699 | 18,650 | 33,586 | 8,120 | -28,965 | -37,645 | -33,373 |
| Deferred gains or losses on hedges | 1,966 | -3,894 | -2,703 | -2,563 | 1,370 | 6,136 | -497 | 4,713 | 3,035 | -2,713 |
| Comprehensive income | 12,963 | 5,035 | 15,450 | -21,919 | 28,706 | 55,104 | 18,184 | -3,079 | -20,360 | -16,966 |

Capital Adequacy Ratio

| [Non-consolidated] (% , Billion yen) | 1H FY2019 | FY2019 | 1H FY2020 | FY2020 | 1H FY2021 | FY2021 | 1H FY2022 | FY2022 |
|--------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
| Overall capital adequacy ratio | 13.25 | 12.70 | 12.63 | 13.01 | 13.41 | 13.23 | 12.17 | 11.92 |
| Tier 1 ratio | 13.25 | 12.70 | 12.63 | 12.77 | 13.17 | 12.98 | 11.92 | 11.67 |
| Tier 1 ratio including common shares | 13.25 | 12.70 | 12.63 | 12.77 | 13.17 | 12.98 | 11.92 | 11.67 |

| | | | | | | | | |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| Overall capital adequacy | 522.6 | 484.9 | 508.0 | 537.7 | 554.4 | 528.7 | 485.6 | 4,847 |
| Tier 1 capital | 522.6 | 484.9 | 508.0 | 527.7 | 544.4 | 518.7 | 475.6 | 4,747 |
| Tier 1 capital including common shares | 522.6 | 484.9 | 508.0 | 527.7 | 544.4 | 518.7 | 475.6 | 4,747 |

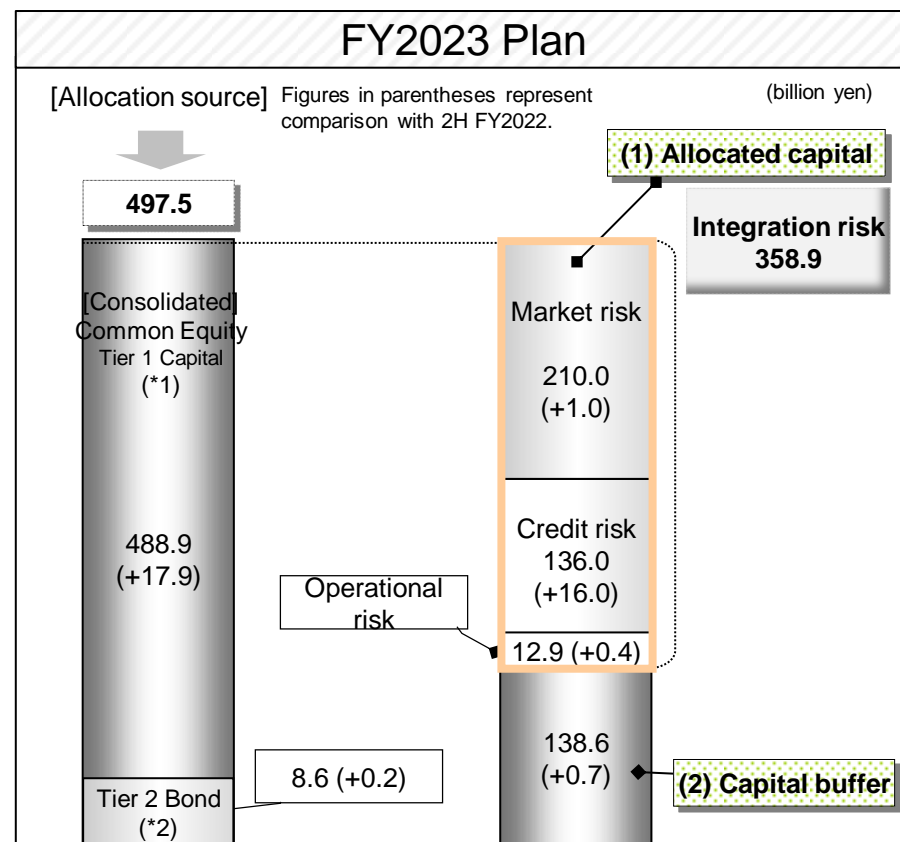
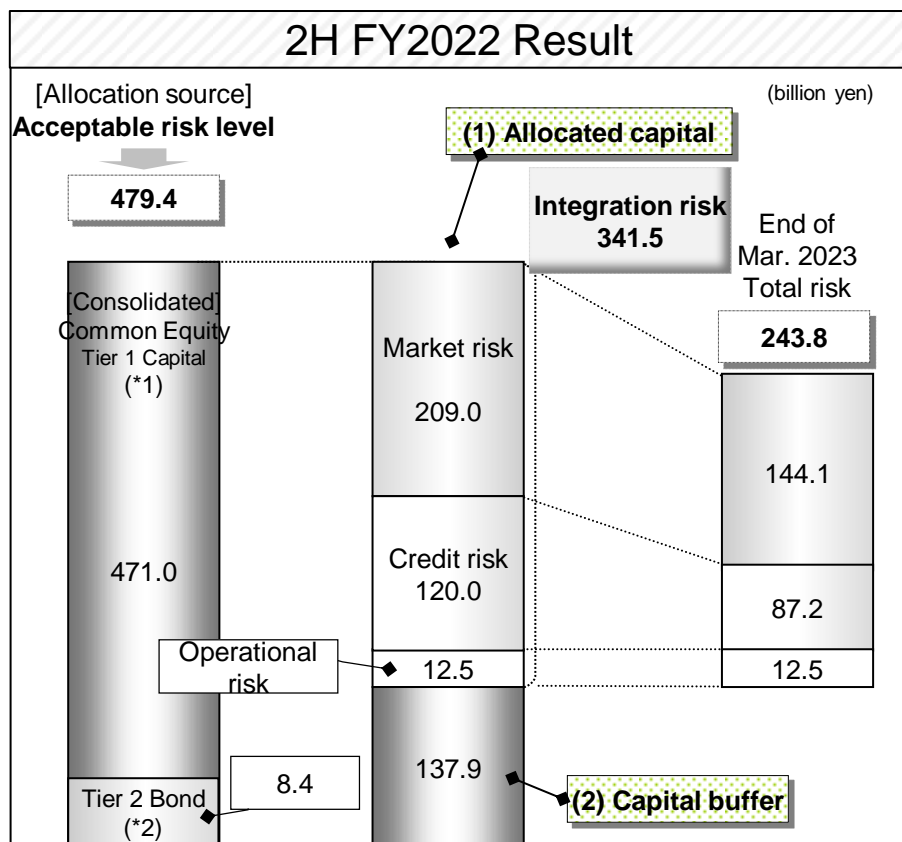
| | | | | | | | | |
|----------------------|---------|---------|---------|---------|---------|---------|---------|--------|
| Risk-weighted assets | 3,944.1 | 3,818.7 | 4,020.0 | 4,132.3 | 4,131.9 | 3,994.9 | 3,987.8 | 40,661 |
| Credit risk | 3,795.7 | 3,672.7 | 3,874.5 | 3,987.9 | 3,986.9 | 3,848.2 | 3,835.9 | 39,121 |
| Operational risk | 148.4 | 146.0 | 145.5 | 144.4 | 144.9 | 146.7 | 151.9 | 1,540 |

| [Consolidated] (% , Billion yen) | 1H FY2019 | FY2019 | 1H FY2020 | FY2020 | 1H FY2021 | FY2021 | 1H FY2022 | FY2022 |
|--------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
| Overall capital adequacy ratio | 13.62 | 13.04 | 13.02 | 13.50 | 13.90 | 13.83 | 12.76 | 12.87 |
| Tier 1 ratio | 13.61 | 13.04 | 13.02 | 13.25 | 13.65 | 13.57 | 12.50 | 12.64 |
| Tier 1 ratio including common shares | 13.61 | 13.04 | 13.02 | 13.25 | 13.65 | 13.57 | 12.50 | 12.64 |

| | | | | | | | | |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| Overall capital adequacy | 539.7 | 502.1 | 526.5 | 561.1 | 578.8 | 557.2 | 513.7 | 5,307 |
| Tier 1 capital | 539.5 | 501.9 | 526.2 | 550.9 | 568.4 | 546.7 | 503.1 | 5,214 |
| Tier 1 capital including common shares | 539.5 | 501.9 | 526.2 | 550.9 | 568.4 | 546.7 | 503.1 | 5,214 |

| | | | | | | | | |
|----------------------|---------|---------|---------|---------|---------|---------|---------|--------|
| Risk-weighted assets | 3,962.5 | 3,848.5 | 4,041.8 | 4,155.6 | 4,164.0 | 4,028.6 | 4,024.6 | 41,231 |
| Credit risk | 3,805.7 | 3,693.7 | 3,887.5 | 4,002.5 | 4,010.1 | 3,872.8 | 3,863.4 | 39,598 |
| Operational risk | 156.8 | 154.7 | 154.2 | 153.0 | 153.8 | 155.8 | 161.1 | 1,632 |

Capital Allocation and Integration Risks



*1 The valuation difference on available-for-sale securities, etc. is deducted.

*2 Starting from the second half of FY2022, capital allocation has been managed on a consolidated basis for Chugin Financial Group, Inc. Accordingly, part of Tier 2 Bond issued by the bank is deducted from the allocation source.

(Reference) IRRBB (Interest Rate Risk in the Banking Book)
(consolidated for the FG) (as of end of Mar. 2023)

| | |
|--|------------------|
| Maximum value of Δ EVE | 37.7 billion yen |
| Materiality test (maximum value of Δ EVE / Tier 1 capital) | 7.2% |
| The interest rate risk (maximum value of Δ EVE) of the Company was within 15% of Tier 1 capital and meets the requirements of the materiality test of the relevant regulations. | |

[Roles of different types of capital]

| | |
|-----------------------|--|
| (1) Allocated capital | Capital allocated to each risk up to the allocated source (Risk limit by risk category) |
| (2) Capital buffer | <ul style="list-style-type: none"> ✓ To prepare for loss of capital due to stress beyond expectation ✓ To prepare for immeasurable risks ✓ To prepare for risks that measurement models cannot estimate ✓ To prepare for new risk-taking, etc. |

Use of Allocated Capital and Risk Exposure Assumptions

The following table indicates capital allocation and integration risks in 2H FY2022 and capital allocation in FY2023.

(billion yen)

| | 2H FY2022 | | FY2023 | | |
|---|-----------|---|--------|---------|--|
| | Value | Risk exposure (as of end of Mar. 2023) | Value | (YoY) | Major factor of change |
| Allocation source | 479.4 | | 497.5 | (+18.1) | |
| Allocated capital (integration risk) | 341.5 | 243.8 | 358.9 | (+17.4) | |
| Market risk total | 209.0 | 144.1 | 210.0 | (+1.0) | |
| Banking | 207.0 | 60.9 | 208.0 | (+1.0) | |
| Interest rate risk | | 60.9 | | | |
| Volatility risk | | 94.7 | | | — |
| (Correlation) | | - 11.5 | | | |
| Trading | 2.0 | 0 | 2.0 | (0) | — |
| Credit risk total | 120.0 | 87.2 | 136.0 | (+16.0) | |
| Commercial credit | 100.0 | 70.5 | 114.0 | (+14.0) | • Increased due to policy to increase balance of commercial credit |
| Consumer credit | 20.0 | 16.7 | 22.0 | (+2.0) | — |
| Operational risk | 12.5 | 12.5 | 12.9 | (+0.4) | — |
| (Unused allocated capital) | | 97.7 | | | |
| Capital buffer | 137.9 | | 138.6 | (+0.7) | |

Status of Group Companies

| (million yen; %) | Business line | Effective equity ratio | | FY2020 1 H | FY2020 | FY2021 1 H | FY2021 | FY2022 1 H | FY2022 |
|---|--|------------------------|-----------------|---------------|--------|---------------|--------|---------------|--------|
| The Chugin Lease Company, Limited* | Leasing | 100.00 | Ordinary income | 6,370 | 12,453 | 6,534 | 13,339 | 7,006 | 17,461 |
| | | | Ordinary profit | 446 | 537 | 24 | 248 | 188 | 3,640 |
| | | | Net income | 324 | 382 | 47 | 195 | 160 | 3,520 |
| The Chugin Credit Guarantee Co., Limited* | Credit guarantee | 100.00 | Ordinary income | 919 | 1,770 | 955 | 1,857 | 990 | 3,280 |
| | | | Ordinary profit | 623 | 1,288 | 820 | 1,575 | 825 | 2,913 |
| | | | Net income | 444 | 879 | 569 | 1,064 | 560 | 2,403 |
| The Chugin Card Company, Limited* | Credit card | 100.00 | Ordinary income | 835 | 1,532 | 760 | 1,486 | 823 | 3,513 |
| | | | Ordinary profit | 273 | 445 | 214 | 381 | 221 | 2,325 |
| | | | Net income | 201 | 313 | 163 | 272 | 171 | 2,200 |
| Chugin Asset Management Company, Limited* | Securities investment advisory | 100.00 | Ordinary income | 309 | 607 | 323 | 628 | 317 | 1,536 |
| | | | Ordinary profit | 89 | 182 | 118 | 207 | 104 | 1,093 |
| | | | Net income | 69 | 134 | 89 | 150 | 79 | 1,048 |
| Chugin Securities Co., Ltd. | Financial instrument trading | 100.00 | Ordinary income | 1,226 | 3,111 | 1,785 | 3,424 | 1,642 | 2,973 |
| | | | Ordinary profit | - 55 | 236 | 320 | 541 | 220 | 239 |
| | | | Net income | - 59 | 224 | 236 | 388 | 149 | 160 |
| CBS Company, Limited | Contracted banking administrative services | 100.00 | Ordinary income | 474 | 945 | 478 | 952 | 466 | 912 |
| | | | Ordinary profit | 57 | 101 | 52 | 123 | 78 | 150 |
| | | | Net income | 39 | 66 | 37 | 82 | 51 | 95 |
| The Chugin Operation Center Co., Limited | Contracted banking administrative services | 100.00 | Ordinary income | 307 | 609 | 272 | 512 | 239 | 478 |
| | | | Ordinary profit | 20 | 27 | 13 | 28 | 13 | 24 |
| | | | Net income | 14 | 17 | 10 | 19 | 8 | 13 |
| Chugin Capital Partners, Limited | Fund management | 100.00 | Ordinary income | - | - | - | - | 39 | 96 |
| | | | Ordinary profit | - | - | - | - | 10 | 28 |
| | | | Net income | - | - | - | - | 6 | 19 |
| Chugin Human Innovations Co., Ltd. | Staffing | 100.00 | Ordinary income | - | - | - | - | 0 | 65 |
| | | | Ordinary profit | - | - | - | - | - 9 | 19 |
| | | | Net income | - | - | - | - | - 9 | 11 |
| C Cube Consulting Co., Ltd. | Consulting | 100.00 | Ordinary income | - | - | - | - | 6 | 72 |
| | | | Ordinary profit | - | - | - | - | - 101 | - 220 |
| | | | Net income | - | - | - | - | - 101 | - 219 |

* The four companies (The Chugin Lease Company, Limited, The Chugin Credit Guarantee Co., Limited, The Chugin Card Company, Limited, and Chugin Asset Management Company, Limited) recorded gains on sale of shares among Group companies in FY2022 in association with the transition to a holding company system.

| | | |
|--------------|---|--|
| 2022 | October 3: | [FG] Notice Regarding the Establishment of “Chugin Financial Group, Inc.” and Restructuring of Organizations Within the Group |
| | October 7: | Origination of Syndicated Green Loans |
| | October 11: | Launch of “BankPay,” a Smartphone Payment Service |
| | October 11: | [CCP] Investment in CONE-XI Co., LTD. by the Chugin Infinity Fund |
| | October 19: | [FG] International Humanitarian Donations |
| | October 24: | [CCP] Establishment of the “Chugin Infinity Fund No. 2” |
| | October 28: | Investment in “Japan Green Investment Corp. for Carbon Neutrality” |
| | November 1: | [CCP] Investment in SETOUCHI-CCC Co., Ltd. by the Chugin Future Co-creation Fund |
| | November 21: | Commencement of Collaboration with “SUGOHAYA,” an Information Website for Housing Loan Screening Service |
| | November 22: | [FG] Execution of the “Agreement on Comprehensive Collaboration and Cooperation for Regional Revitalization SDGs” between Chugin Financial Group, Inc. and Maniwa City Government |
| | November 29: | [FG] Execution of the “Agreement on Comprehensive Collaboration and Cooperation for Regional Revitalization SDGs” between Chugin Financial Group, Inc. and Takahashi City Government |
| | December 1: | [FG] Reorganization of the Headquarters |
| December 23: | [FG] Notice Regarding the Establishment of a Regional Energy Company | |
| 2023 | January 4: | Completed Creation of a Video “Supporting Dreams” to Promote Educational Loans, Produced by Kurashiki University of Science and the Arts! |
| | January 10: | Co-hosting of the “Web Seminar on Reforming the Work Styles of Doctors” with Banks Participating in the TSUBASA Alliance |
| | February 2: | [FG] Announcement of Participation in the 30by30 Alliance for Biodiversity |
| | February 6: | [CCP] Establishment of the “Chugin Impact Fund” |
| | February 13: | [FG] Holding of Okayama Prefecture Life Design Seminar |
| | February 15: | Investment in Setouchi Tourism Sustainable Fund (Setouchi Tourism Revitalization No. 2 Investment Limited Partnership) |
| | February 27: | [FG] Conclusion of the “Partnership Agreement Concerning Promotion of Regional Sustainability” With Nippon Life Insurance Company |
| | March 6: | [FG] Support for Victims of the Turkey-Syria Earthquake |
| | March 10: | Commencement of the “Chugin ES Support” Service |
| | March 20: | Promotion of “Standardization of Inheritance Procedures” with Neighboring Financial Institutions |
| | March 22: | Resumption of the Registration of New Accounts and Charge Functions with “Line Pay” |
| | March 27: | Launch of “NyanPay,” a Smartphone Payment Service |
| March 30: | [FG] New Medium-term Management Plan “Plan for Creating the Future Together: Stage III” | |

Management Indicators, etc. for The Chugoku Bank

Profit and Loss Statement (1)

| [Parent] (million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|---|--------------|---------|--------------|---------|--------------|--------|--------------|---------|--------------|---------|
| Ordinary revenue | 57,415 | 113,461 | 56,143 | 110,829 | 49,824 | 99,765 | 51,869 | 110,337 | 82,338 | 164,467 |
| Banking revenue | 53,545 | 104,638 | 51,457 | 100,630 | 46,415 | 90,108 | 47,999 | 98,558 | 64,429 | 141,933 |
| Extraordinary revenue | 3,869 | 8,822 | 4,686 | 10,198 | 3,409 | 9,657 | 3,869 | 11,779 | 17,908 | 22,533 |
| Ordinary expense | 44,196 | 91,541 | 43,899 | 95,353 | 38,712 | 80,720 | 37,521 | 86,928 | 63,113 | 136,953 |
| Banking expense | 41,870 | 83,680 | 39,680 | 82,776 | 35,161 | 70,881 | 34,342 | 78,252 | 59,733 | 126,798 |
| Extraordinary expense | 2,325 | 7,860 | 4,219 | 12,577 | 3,550 | 9,839 | 3,178 | 8,675 | 3,379 | 10,155 |
| Recurring profit | 13,219 | 21,919 | 12,244 | 15,475 | 11,111 | 19,045 | 14,348 | 23,408 | 19,225 | 27,513 |
| Banking income | 11,679 | 20,965 | 11,780 | 17,860 | 11,257 | 19,235 | 13,659 | 20,312 | 4,699 | 15,142 |
| Gross income | 39,375 | 78,149 | 38,820 | 74,251 | 39,794 | 75,812 | 40,040 | 77,345 | 30,682 | 66,971 |
| (Net interest income) | 32,948 | 63,033 | 30,060 | 58,290 | 30,384 | 58,871 | 31,380 | 61,613 | 34,580 | 65,539 |
| (Fees and commissions) | 7,578 | 14,886 | 7,535 | 15,857 | 7,588 | 15,672 | 8,841 | 17,159 | 9,243 | 18,294 |
| (Other banking income) | -1,150 | 228 | 1,224 | 103 | 1,821 | 1,268 | -181 | -1,427 | -13,142 | -16,862 |
| Expenses | 27,232 | 54,211 | 27,397 | 54,010 | 26,404 | 52,783 | 25,914 | 51,986 | 25,330 | 51,316 |
| General provisions for doubtful receivables | 464 | 2,972 | -358 | 2,380 | 2,133 | 3,794 | 466 | 5,047 | 652 | 513 |
| Extraordinary gain | 15 | 15 | 1 | 1 | - | - | 2 | 314 | 39 | 118 |
| Extraordinary loss | 143 | 289 | 298 | 627 | 140 | 339 | 499 | 708 | 118 | 177 |
| Impairment loss | 100 | 222 | 289 | 596 | 69 | 244 | 453 | 505 | 54 | 55 |
| Profit before income tax | 13,090 | 21,645 | 11,946 | 14,849 | 10,971 | 18,706 | 13,851 | 23,015 | 19,146 | 27,455 |
| Corporate, residential, and business taxes | 3,056 | 6,758 | 3,261 | 4,326 | 3,655 | 7,316 | 3,151 | 6,155 | 5,391 | 8,661 |
| Income tax adjustments | 617 | -451 | 270 | -291 | -475 | -1,617 | 962 | -56 | 82 | -599 |
| Profit income | 9,416 | 15,338 | 8,414 | 10,815 | 7,791 | 13,007 | 9,737 | 16,915 | 13,672 | 19,393 |

Profit and Loss Statement (2)

| [Parent] (million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|---|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|---------|
| Bond related gains/losses | -316 | 1,117 | 1,084 | -524 | 822 | -552 | -447 | -2,949 | -15,362 | -19,778 |
| Gain on bond sales, including JGBs | 2,679 | 4,865 | 1,727 | 3,026 | 1,407 | 2,496 | 3,506 | 9,400 | 8,817 | 23,487 |
| Gain on bond redemption, including JGBs | - | - | 25 | 25 | - | 50 | - | 150 | 40 | 92 |
| Loss on bond sales, including JGBs | 2,895 | 3,622 | 668 | 3,526 | 535 | 2,948 | 3,909 | 12,330 | 24,208 | 43,345 |
| Loss on bond redemption, including JGBs | - | - | - | - | - | - | - | 37 | - | - |
| Bond redemption, including JGBs | 100 | 125 | - | 50 | 49 | 150 | 45 | 132 | 12 | 12 |
| Equity-related gains/losses | 335 | 1,495 | 456 | 73 | 963 | 5,586 | 1,564 | 6,000 | 15,764 | 18,027 |
| Gain on equity sales | 1,868 | 5,574 | 2,361 | 7,073 | 1,761 | 7,233 | 2,623 | 9,800 | 17,149 | 20,633 |
| Loss on equity sales | 1,529 | 4,075 | 1,643 | 4,596 | 678 | 1,497 | 1,058 | 3,799 | 1,384 | 2,073 |
| Share redemption | 3 | 3 | 260 | 2,403 | 119 | 149 | - | 1 | - | 532 |
| Non-performing loan disposal | 202 | 4,199 | 1,020 | 5,610 | 3,286 | 8,067 | 1,511 | 7,703 | 1,313 | 5,109 |
| General provisions for doubtful receivables | 464 | 2,972 | -358 | 2,380 | 2,133 | 3,794 | 466 | 5,047 | 652 | 513 |
| Individual provisions for doubtful accounts | -261 | 1,088 | 1,373 | 3,212 | 1,153 | 4,245 | 722 | 2,334 | 661 | 4,582 |
| Loan write-offs | - | 65 | - | 0 | - | 26 | - | - | - | - |
| Loss on claim sales | - | 74 | 5 | 18 | - | 2 | 322 | 322 | - | 13 |

Ordinary Revenue Breakdown

| [Parent] (million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|---|--------------|---------|--------------|---------|--------------|--------|--------------|---------|--------------|---------|
| Ordinary revenue | 57,415 | 113,461 | 56,143 | 110,829 | 49,824 | 99,765 | 51,869 | 110,337 | 82,338 | 164,467 |
| Banking revenue | 53,545 | 104,638 | 51,457 | 100,630 | 46,415 | 90,108 | 47,999 | 98,558 | 64,429 | 141,933 |
| Net interest income | 40,950 | 80,230 | 39,740 | 76,726 | 34,284 | 65,741 | 33,905 | 66,830 | 42,783 | 93,636 |
| Lending rate | 25,408 | 51,412 | 25,506 | 50,493 | 23,169 | 45,840 | 22,595 | 45,162 | 26,758 | 60,334 |
| Securities interest rate (gains or losses on cancellation of investment trusts) | 14,864 | 27,659 | 13,843 | 25,499 | 10,772 | 19,160 | 10,920 | 19,952 | 14,624 | 30,125 |
| Call loan interest rate | (450) | (1,026) | (126) | (93) | (312) | (165) | (3) | (-) | (1972) | (3525) |
| Deposit interest rate | 361 | 521 | 82 | 153 | 48 | 125 | 11 | 126 | 490 | 1,537 |
| Foreign currency interest income | 192 | 382 | 186 | 358 | 206 | 450 | 299 | 1,437 | 813 | 1,387 |
| Financial swap interest income | 35 | 75 | 34 | 61 | 19 | 32 | 13 | 25 | 37 | 114 |
| Other interest income | - | - | - | - | - | - | - | - | - | - |
| Other interest income | 88 | 179 | 86 | 159 | 67 | 132 | 64 | 126 | 58 | 136 |
| Fees and commissions | 9,757 | 19,175 | 9,709 | 20,217 | 9,717 | 19,954 | 10,321 | 20,645 | 10,560 | 21,721 |
| Fee and commission income | 2,811 | 5,635 | 2,822 | 5,625 | 3,013 | 5,899 | 2,816 | 5,249 | 2,407 | 4,865 |
| Other fee and commission income | 6,945 | 13,537 | 6,887 | 14,590 | 6,704 | 14,053 | 7,504 | 15,394 | 8,153 | 16,855 |
| Trust fees | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other banking revenue | 2,837 | 5,232 | 2,007 | 3,687 | 2,412 | 4,412 | 3,772 | 11,081 | 11,085 | 26,574 |
| Gain on sale of bonds, including JGBs | 2,679 | 4,865 | 1,727 | 3,026 | 1,407 | 2,496 | 3,506 | 9,400 | 8,817 | 23,487 |
| Gain on redemption of bonds | - | - | 25 | 25 | - | 50 | - | 150 | 40 | 92 |
| Gain on sale of foreign currencies | - | - | - | 411 | 835 | 1,345 | 201 | 768 | 319 | 394 |
| Gain on sale of securities | 0 | - | - | - | 7 | 8 | - | - | - | - |
| Financial derivative revenue | - | - | 136 | 37 | - | 349 | 45 | 743 | 1,908 | 2,537 |
| Other | 157 | 367 | 117 | 185 | 162 | 163 | 18 | 19 | 0 | 63 |
| Extraordinary income | 3,869 | 8,822 | 4,686 | 10,198 | 3,409 | 9,657 | 3,869 | 11,779 | 17,908 | 22,533 |
| Gain on sale of equities | 1,868 | 5,574 | 2,361 | 7,073 | 1,761 | 7,233 | 2,623 | 9,800 | 17,149 | 20,633 |
| Gain on investment trusts | 154 | - | 48 | 72 | 31 | 113 | 157 | 203 | 26 | 13 |
| Reversal to provisions for doubtful receivables | - | - | - | - | - | - | - | - | - | - |
| Gain on non-performing loans recovered | 0 | 0 | 3 | 3 | 0 | 0 | 23 | 42 | 30 | 30 |
| Other | 1,846 | 3,248 | 2,273 | 3,048 | 1,616 | 2,310 | 1,065 | 1,732 | 702 | 1,856 |

Ordinary Expense Breakdown

| [Parent] (million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|---|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|---------|
| Ordinary expenses | 44,196 | 91,541 | 43,899 | 95,353 | 38,712 | 80,720 | 37,521 | 86,928 | 63,113 | 136,953 |
| Banking expenses | 41,870 | 83,680 | 39,680 | 82,776 | 35,161 | 70,881 | 34,342 | 78,252 | 59,733 | 126,798 |
| Interest expense | 8,007 | 17,204 | 9,683 | 18,442 | 3,904 | 6,878 | 2,528 | 5,224 | 8,205 | 28,104 |
| Expenses matching the amount of investment of money held in trust | 4 | 7 | 3 | 6 | 3 | 7 | 3 | 6 | 3 | 7 |
| Deposit interest | 1,173 | 2,333 | 1,300 | 2,564 | 416 | 843 | 334 | 659 | 1,252 | 4,222 |
| Negotiable certificates of deposit (NCD) interest | 21 | 42 | 18 | 34 | 14 | 28 | 13 | 25 | 12 | 23 |
| Call money interest | 538 | 869 | 192 | 284 | -37 | -124 | -133 | -282 | 269 | 2,485 |
| Interest on sales under agreement to repurchase | 1,025 | 2,397 | 1,763 | 3,277 | 131 | 268 | 60 | 209 | 619 | 2,135 |
| Securities lending transaction interest payable | 325 | 594 | 263 | 658 | 120 | 301 | 219 | 521 | 238 | 439 |
| Interest on commercial papers | 395 | 1,100 | 566 | 920 | 85 | 173 | 70 | 155 | 500 | 1,805 |
| Borrowed money interest payable | 1,162 | 2,504 | 1,241 | 2,156 | 901 | 1,051 | 81 | 182 | 603 | 2,005 |
| Foreign exchange interest payable | 0 | 12 | 3 | 80 | 80 | 76 | 17 | 115 | 370 | 1,335 |
| Interest on bonds, Interest on bonds-NOE | | | | | | | 39 | 78 | 39 | 78 |
| Financial swap interest payable | 3,361 | 7,347 | 4,332 | 8,460 | 2,190 | 4,217 | 1,822 | 3,553 | 4,281 | 13,569 |
| Other interest payable | 3 | 1 | 0 | 5 | 0 | 5 | 1 | 5 | 17 | 2 |
| Fees and commissions | 2,178 | 4,288 | 2,174 | 4,359 | 2,129 | 4,281 | 1,479 | 3,485 | 1,317 | 3,427 |
| Fees and commissions payable | 474 | 932 | 466 | 916 | 455 | 904 | 468 | 678 | 235 | 450 |
| Other fees and commissions payable | 1,704 | 3,355 | 1,708 | 3,442 | 1,673 | 3,376 | 1,010 | 2,807 | 1,081 | 2,976 |
| Other banking expenses | 3,988 | 5,004 | 783 | 3,583 | 591 | 3,144 | 3,954 | 12,508 | 24,228 | 43,436 |
| Loss on sale of bonds, including JGBs | 2,895 | 3,622 | 668 | 3,526 | 535 | 2,948 | 3,909 | 12,330 | 24,208 | 43,345 |
| Bond redemption, including JGBs | 100 | 125 | - | 50 | 49 | 150 | 45 | 37 | 12 | 12 |
| Loss on foreign exchange transactions | 771 | 843 | 102 | - | - | - | - | - | - | - |
| Loss on securities transactions | - | 4 | 12 | 6 | - | - | 0 | 8 | 7 | 79 |
| Financial derivative expenses | 221 | 407 | - | - | 5 | - | - | - | - | - |
| Other | - | - | - | - | - | 45 | 0 | - | - | - |
| General provisions for doubtful receivables | 464 | 2,972 | -358 | 2,380 | 2,133 | 3,794 | 466 | 5,047 | 652 | 513 |
| Expenses | 27,232 | 54,211 | 27,397 | 54,010 | 26,404 | 52,783 | 25,914 | 51,986 | 25,330 | 51,316 |
| Extraordinary expenses | 2,325 | 7,860 | 4,219 | 12,577 | 3,550 | 9,839 | 3,178 | 8,675 | 3,379 | 10,155 |
| Individual provisions for doubtful accounts | -261 | 1,088 | 1,373 | 3,212 | 1,153 | 4,245 | 722 | 2,334 | 661 | 4,582 |
| Redemption of loans and bills discounted | - | 65 | - | 0 | - | 26 | - | - | - | - |
| Loss on sale of equity | 1,529 | 4,075 | 1,643 | 4,596 | 678 | 1,497 | 1,058 | 3,799 | 1,384 | 2,073 |
| Equity redemption | 3 | 3 | 260 | 2,403 | 119 | 149 | - | 1 | - | 532 |
| Loss on money held in trust | 14 | 104 | 14 | 63 | 18 | 4 | 11 | 104 | 219 | 310 |
| Retirement expense | 748 | 1,497 | 471 | 942 | 663 | 1,323 | 549 | 1,029 | 494 | 988 |
| Other | 290 | 1,026 | 456 | 1,358 | 916 | 2,592 | 835 | 1,407 | 620 | 1,667 |

Expense Breakdown



| [Parent] (million yen) | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|-----------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Expenses (1) | 27,232 | 54,211 | 27,397 | 54,010 | 26,404 | 52,783 | 25,914 | 51,986 | 25,330 | 51,316 |
| Personnel | 13,953 | 27,834 | 14,164 | 28,204 | 13,794 | 27,725 | 14,022 | 28,037 | 14,103 | 27,843 |
| Salaries | 7,740 | 15,438 | 7,594 | 15,072 | 7,262 | 14,560 | 7,348 | 14,620 | 7,250 | 14,113 |
| Bonuses | 2,506 | 4,992 | 2,582 | 5,132 | 2,358 | 4,807 | 2,538 | 5,106 | 2,722 | 5,557 |
| Retirement expenses | 288 | 571 | 499 | 1,012 | 664 | 1,314 | 488 | 927 | 337 | 646 |
| Social insurance | 1,796 | 3,559 | 1,772 | 3,532 | 1,733 | 3,446 | 1,752 | 3,529 | 1,794 | 3,516 |
| Temporary employment expense | 1,621 | 3,272 | 1,715 | 3,454 | 1,774 | 3,596 | 1,895 | 3,854 | 1,997 | 4,009 |
| Property expense | 11,381 | 23,263 | 11,379 | 22,780 | 11,016 | 22,001 | 10,368 | 21,109 | 9,675 | 20,358 |
| Depreciation | 2,043 | 4,233 | 2,053 | 4,201 | 1,978 | 4,096 | 1,924 | 3,957 | 1,247 | 2,580 |
| Land and building leasing expense | 398 | 800 | 386 | 775 | 391 | 774 | 375 | 757 | 400 | 811 |
| Machinery leasing expense | 80 | 169 | 85 | 186 | 91 | 180 | 88 | 180 | 90 | 180 |
| Outsourcing expense | 1,333 | 2,607 | 1,264 | 2,521 | 1,179 | 2,466 | 1,099 | 2,227 | 1,139 | 2,261 |
| Maintenance expense | 136 | 305 | 127 | 277 | 192 | 295 | 155 | 242 | 115 | 254 |
| Travel expense | 100 | 202 | 105 | 200 | 26 | 75 | 38 | 84 | 73 | 157 |
| Sales promotion expense | 46 | 79 | 33 | 79 | 53 | 105 | 82 | 137 | 73 | 134 |
| Deposit insurance premium | 1,029 | 2,059 | 1,031 | 2,063 | 1,028 | 2,057 | 1,053 | 2,106 | 537 | 1,074 |
| Miscellaneous expense | 6,213 | 14,865 | 6,291 | 12,474 | 6,074 | 11,948 | 5,551 | 11,414 | 5,997 | 12,903 |
| Taxes | 1,896 | 3,114 | 1,853 | 3,025 | 1,593 | 3,056 | 1,522 | 2,839 | 1,551 | 3,114 |
| Core business gross profit (2) | 39,692 | 77,031 | 37,735 | 74,775 | 38,972 | 76,365 | 40,487 | 80,295 | 46,045 | 86,749 |
| OHR (1)÷(2) | 68.6% | 70.3% | 72.6% | 72.2% | 67.7% | 69.1% | 64.0% | 64.7% | 55.0% | 59.1% |

Major Yields

| | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|----------------------------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Total for all branches | 1. Interest-earning asset yield | 1.05 | 1.03 | 1.02 | 0.98 | 0.84 | 0.79 | 0.77 | 0.72 | 0.93 | 1.01 |
| | Loan yield | 1.08 | 1.08 | 1.06 | 1.04 | 0.92 | 0.90 | 0.87 | 0.87 | 1.00 | 1.11 |
| | Securities yield | 1.23 | 1.17 | 1.20 | 1.10 | 0.91 | 0.81 | 0.89 | 0.81 | 1.24 | 1.29 |
| | Call loan yield | 0.32 | 0.22 | 0.06 | 0.05 | 0.02 | 0.02 | 0.00 | 0.01 | 0.13 | 0.22 |
| | Deposit yield (including NCD) | 0.10 | 0.10 | 0.10 | 0.09 | 0.10 | 0.12 | 0.14 | 0.16 | 0.24 | 0.22 |
| | 2. Interest-bearing liabilities | 0.21 | 0.22 | 0.25 | 0.24 | 0.09 | 0.08 | 0.05 | 0.05 | 0.17 | 0.3 |
| | Deposit yield | 0.03 | 0.03 | 0.03 | 0.03 | 0.01 | 0.01 | 0.00 | 0.00 | 0.03 | 0.05 |
| | Call money yield | 1.96 | 1.71 | 1.11 | 0.91 | -0.12 | -0.17 | -0.35 | -0.33 | 0.44 | 1.69 |
| | Loan yield | 1.32 | 1.49 | 1.85 | 1.77 | 0.51 | 0.34 | 0.05 | 0.03 | 0.21 | 0.44 |
| | 3. Expense ratio | 0.80 | 0.80 | 0.80 | 0.79 | 0.72 | 0.71 | 0.66 | 0.66 | 0.62 | 0.63 |
| | 4. Fundraising expense | 0.92 | 0.94 | 0.96 | 0.94 | 0.75 | 0.72 | 0.64 | 0.63 | 0.71 | 0.85 |
| | 5. Total net interest income (1-4) | 0.13 | 0.09 | 0.06 | 0.04 | 0.09 | 0.07 | 0.13 | 0.09 | 0.22 | 0.16 |
| Simple loan-deposit margin | 1.05 | 1.05 | 1.03 | 1.01 | 0.91 | 0.89 | 0.87 | 0.87 | 0.97 | 1.06 | |
| Simple deposit-securities margin | 1.20 | 1.14 | 1.17 | 1.07 | 0.90 | 0.80 | 0.89 | 0.81 | 1.21 | 1.24 | |

| | | | | | | | | | | | |
|----------------------------------|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Domestic banking operations | 1. Interest-earning asset yield | 0.80 | 0.77 | 0.74 | 0.71 | 0.70 | 0.67 | 0.67 | 0.61 | 0.68 | 0.66 |
| | Loan yield | 0.86 | 0.85 | 0.83 | 0.83 | 0.81 | 0.81 | 0.80 | 0.79 | 0.79 | 0.78 |
| | Securities yield | 1.03 | 0.95 | 0.92 | 0.82 | 0.79 | 0.73 | 0.82 | 0.71 | 1.01 | 0.91 |
| | Call loan yield | -0.03 | -0.03 | -0.03 | -0.03 | -0.02 | -0.02 | -0.01 | -0.01 | -0.01 | -0.02 |
| | Deposit yield (including NCD) | 0.10 | 0.10 | 0.10 | 0.09 | 0.10 | 0.12 | 0.14 | 0.16 | 0.24 | 0.21 |
| | 2. Interest-bearing liabilities | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 | 0.02 | 0.02 | 0.02 | 0.02 |
| | Deposit yield | 0.01 | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Call money yield | -0.05 | -0.06 | -0.05 | -0.04 | -0.02 | -0.02 | -0.02 | -0.02 | - | - |
| | Loan yield | 0.02 | 0.02 | 0.03 | 0.04 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 3. Expense ratio | 0.78 | 0.78 | 0.78 | 0.77 | 0.70 | 0.69 | 0.64 | 0.64 | 0.60 | 0.61 |
| | 4. Fundraising expense | 0.76 | 0.76 | 0.76 | 0.75 | 0.71 | 0.69 | 0.62 | 0.61 | 0.56 | 0.58 |
| | 5. Total net interest income (1-4) | 0.04 | 0.01 | -0.02 | -0.04 | -0.01 | -0.02 | 0.05 | 0.00 | 0.12 | 0.08 |
| Simple loan-deposit margin | 0.85 | 0.84 | 0.83 | 0.83 | 0.81 | 0.81 | 0.80 | 0.79 | 0.79 | 0.78 | |
| Simple deposit-securities margin | 1.02 | 0.94 | 0.92 | 0.82 | 0.79 | 0.73 | 0.82 | 0.71 | 1.01 | 0.91 | |

Major Accounts (year-end balance) Assets



| (100 million yen) | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Total assets | 83,679 | 82,257 | 83,579 | 81,136 | 87,417 | 91,226 | 98,542 | 101,779 | 96,609 | 98,034 |
| Interest-earning assets | 75,871 | 73,224 | 75,272 | 73,911 | 77,520 | 79,586 | 81,136 | 83,168 | 84,489 | 81,672 |
| Loans | 47,300 | 48,087 | 47,847 | 49,097 | 50,580 | 51,444 | 51,584 | 52,690 | 54,195 | 55,664 |
| Securities | 25,074 | 23,949 | 24,587 | 23,451 | 23,913 | 26,225 | 25,653 | 25,098 | 25,154 | 23,192 |
| Securities products | 19 | 23 | 23 | 13 | 11 | 11 | 12 | 28 | 27 | 20 |
| Money in trust | 201 | 180 | 180 | 230 | 230 | 230 | 231 | 230 | 249 | 200 |
| Deposits (excluding non-interest bearing portion) | 165 | 135 | 154 | 100 | 219 | 0 | 0 | 0 | 0 | - |
| Call loans | 2,614 | 396 | 2,091 | 598 | 2,155 | 1,258 | 3,270 | 4,463 | 3,723 | 1,789 |
| Debt purchased | 268 | 295 | 258 | 230 | 206 | 196 | 189 | 186 | 187 | 196 |
| Foreign exchange | 107 | 90 | 93 | 119 | 150 | 83 | 75 | 62 | 77 | 147 |
| Cash collateral paid | 119 | 65 | 34 | 69 | 51 | 135 | 118 | 407 | 875 | 463 |
| (Interest-earnings assets) | 75,669 | 73,044 | 75,091 | 73,681 | 77,290 | 79,356 | 80,904 | 82,938 | 84,240 | 81,472 |
| Cash and deposits (non-interest bearing) | 6,621 | 7,497 | 6,715 | 5,662 | 8,456 | 10,005 | 16,086 | 17,569 | 10,878 | 15,102 |
| Tangible fixed assets | 392 | 388 | 382 | 380 | 377 | 368 | 359 | 347 | 340 | 334 |
| Intangible fixed assets | 51 | 44 | 37 | 30 | 24 | 23 | 18 | 13 | 13 | 15 |
| Other assets | 703 | 1,118 | 1,167 | 1,170 | 1,099 | 1,322 | 993 | 821 | 896 | 915 |
| Prepaid pension costs | - | - | - | - | - | 30 | 32 | 35 | 39 | 44 |
| Deferred tax assets | - | - | - | 22 | - | - | - | - | 126 | 143 |
| Guarantee endorsements | 347 | 324 | 346 | 334 | 333 | 320 | 344 | 309 | 315 | 311 |
| Provisions for doubtful receivables | -306 | -341 | -342 | -375 | -393 | -429 | -428 | -484 | -491 | -504 |

Major Accounts (year-end balance) Liabilities & Net Assets



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Chugin Financial Group, Inc.

| | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
| (100 million yen) | 1H | | 1H | | 1H | | 1H | | 1H | |
| Total liabilities and net assets | 83,679 | 82,257 | 83,579 | 81,136 | 87,417 | 91,226 | 98,542 | 101,779 | 96,609 | 98,034 |
| Total liabilities | 78,350 | 77,021 | 78,224 | 76,174 | 82,201 | 85,786 | 92,963 | 96,482 | 91,555 | 93,155 |
| Interest-bearing liabilities | 76,958 | 75,499 | 76,571 | 74,750 | 80,874 | 84,086 | 91,487 | 95,108 | 89,565 | 91,567 |
| Deposits | 63,831 | 66,399 | 64,751 | 67,116 | 71,544 | 75,113 | 74,791 | 76,616 | 76,950 | 79,152 |
| Negotiable certificates of deposit (NCD) | 3,562 | 1,783 | 2,991 | 2,044 | 2,787 | 1,771 | 2,599 | 2,221 | 3,164 | 1,634 |
| Call money | 366 | 187 | 150 | 300 | 715 | 712 | 856 | 1,107 | 1,571 | 1,799 |
| Sales under agreement to repurchase account | 782 | 1,250 | 1,559 | 1,247 | 1,246 | 1,296 | 1,053 | 1,910 | 768 | 939 |
| Payables under Securities Lending Transactions | 6,229 | 3,772 | 5,601 | 2,171 | 1,548 | 1,727 | 5,113 | 5,883 | 3,095 | 4,234 |
| Commercial paper | 487 | 487 | 365 | 326 | 465 | 542 | 548 | 550 | 649 | 465 |
| Borrowed money | 1,656 | 1,559 | 1,075 | 1,480 | 2,467 | 2,754 | 6,340 | 6,631 | 3,124 | 3,126 |
| Foreign exchange | 1 | 17 | 7 | 2 | 9 | 2 | 8 | 6 | 4 | 4 |
| Bond | - | - | - | - | - | 100 | 100 | 100 | 100 | 100 |
| Borrowed money from trust account | 23 | 27 | 32 | 33 | 36 | 48 | 59 | 69 | 78 | 84 |
| Cash collateral received | 16 | 14 | 36 | 28 | 52 | 16 | 17 | 12 | 58 | 24 |
| (Expenses matching the amount of investment of money held in trust) | 201 | 180 | 180 | 230 | 230 | 230 | 231 | 230 | 249 | 200 |
| (Fund procurement account) | 76,757 | 75,319 | 76,391 | 74,520 | 80,644 | 83,856 | 91,256 | 94,878 | 89,316 | 91,367 |
| Other liabilities | 645 | 862 | 947 | 993 | 844 | 1,229 | 942 | 1,027 | 1,655 | 1,253 |
| Retirement provision | 188 | 185 | 179 | 75 | 73 | 3 | 2 | 1 | 3 | 6 |
| Provision for bonuses | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 13 | 13 | 13 |
| Other provision | 23 | 23 | 20 | 19 | 17 | 3 | 2 | 1 | 1 | 3 |
| Deferred tax liabilities | 187 | 125 | 158 | - | 58 | 130 | 172 | 21 | - | - |
| Acceptances and guarantees | 347 | 324 | 346 | 334 | 333 | 320 | 344 | 309 | 315 | 311 |
| Total net assets | 5,329 | 5,235 | 5,355 | 4,962 | 5,216 | 5,440 | 5,578 | 5,296 | 5,053 | 4,879 |
| Capital | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 |
| Surplus capital | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 |
| Retained earnings | 4,226 | 4,266 | 4,328 | 4,331 | 4,388 | 4,420 | 4,491 | 4,541 | 4,522 | 4,372 |
| Treasury stock (-) | 84 | 94 | 96 | 96 | 96 | 96 | 106 | 116 | - | - |
| Valuation difference on other securities | 999 | 934 | 1,023 | 625 | 808 | 952 | 1,034 | 660 | 290 | 325 |
| Gain/loss on deferred hedges | -30 | -88 | -115 | -114 | -100 | -53 | -58 | -6 | 24 | -33 |
| Warrants | 2 | 3 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | - |

Major Accounts (average balance) Assets



| | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| (100 million yen) | 1H | | 1H | | 1H | | 1H | | 1H | |
| Total assets | 81,574 | 81,554 | 81,738 | 82,160 | 85,635 | 87,544 | 93,337 | 96,396 | 100,207 | 98,905 |
| Interest-earning assets | 77,507 | 77,484 | 77,602 | 78,167 | 81,284 | 82,863 | 87,143 | 91,984 | 91,925 | 92,274 |
| Loans | 46,907 | 47,344 | 47,780 | 48,116 | 49,942 | 50,531 | 51,558 | 51,757 | 53,294 | 54,009 |
| Securities | 23,939 | 23,456 | 22,963 | 23,049 | 23,427 | 23,524 | 24,388 | 24,356 | 23,387 | 23,643 |
| Securities products | 26 | 21 | 23 | 21 | 14 | 14 | 12 | 15 | 28 | 27 |
| Money in trust | 249 | 209 | 180 | 179 | 230 | 230 | 230 | 230 | 278 | 263 |
| Deposits (excluding non-interest bearing portion) | 3,741 | 3,718 | 3,678 | 3,663 | 3,865 | 3,699 | 4,085 | 8,834 | 6,707 | 6,244 |
| Call loans | 2,198 | 2,292 | 2,615 | 2,796 | 3,447 | 4,515 | 6,501 | 6,382 | 7,129 | 6,774 |
| Debt purchased | 187 | 191 | 206 | 189 | 152 | 146 | 129 | 126 | 126 | 127 |
| Foreign exchange | 171 | 168 | 107 | 99 | 150 | 144 | 123 | 124 | 341 | 540 |
| Cash collateral paid | 85 | 80 | 47 | 50 | 53 | 58 | 113 | 157 | 632 | 643 |
| (Interest-earnings assets) | 77,257 | 77,274 | 77,422 | 77,987 | 81,054 | 82,633 | 86,913 | 91,754 | 91,647 | 92,010 |
| Cash and deposits (non-interest bearing) | 2,779 | 2,763 | 2,740 | 2,546 | 2,767 | 3,155 | 4,711 | 2,957 | 7,017 | 5,328 |
| Tangible fixed assets | 399 | 402 | 392 | 395 | 382 | 386 | 369 | 369 | 348 | 349 |
| Intangible fixed assets | 58 | 57 | 44 | 43 | 30 | 31 | 24 | 24 | 14 | 15 |
| Other assets | 580 | 595 | 736 | 780 | 973 | 922 | 892 | 865 | 783 | 817 |
| Prepaid pension costs | - | - | - | - | - | 0 | 30 | 31 | 36 | 38 |
| Deferred tax assets | 229 | 226 | 234 | 233 | 238 | 240 | 253 | 249 | 257 | 257 |
| Guarantee endorsements | 332 | 335 | 324 | 336 | 336 | 332 | 333 | 341 | 311 | 312 |
| Provisions for doubtful receivables | -311 | -312 | -336 | -343 | -377 | -388 | -423 | -429 | -487 | -488 |

Major Accounts (average balance) Liabilities & Net Assets



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Chugin Financial Group, Inc.

| | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| (100 million yen) | 1H | | 1H | | 1H | | 1H | | 1H | |
| Total liabilities and net assets | 81,574 | 81,554 | 81,738 | 82,160 | 85,635 | 87,544 | 93,337 | 96,396 | 100,207 | 98,905 |
| Total liabilities | 77,306 | 77,236 | 77,341 | 77,731 | 81,169 | 83,039 | 88,769 | 91,789 | 95,526 | 94,272 |
| Interest-bearing liabilities | 76,227 | 76,165 | 76,445 | 76,840 | 80,418 | 82,275 | 87,943 | 90,883 | 94,117 | 92,665 |
| Deposits | 63,475 | 63,620 | 64,997 | 65,295 | 69,979 | 71,288 | 75,071 | 75,336 | 77,700 | 77,611 |
| Negotiable certificates of deposit (NCD) | 3,712 | 3,535 | 3,052 | 2,964 | 2,806 | 2,805 | 2,694 | 2,678 | 3,163 | 3,059 |
| Call money | 547 | 505 | 344 | 311 | 602 | 698 | 751 | 846 | 1,197 | 1,465 |
| Sales under agreement to repurchase | 903 | 978 | 1,360 | 1,415 | 701 | 974 | 1,065 | 1,316 | 952 | 840 |
| Payables under Securities Lending Transactions | 5,432 | 5,365 | 4,842 | 5,174 | 2,452 | 2,949 | 4,466 | 5,169 | 4,626 | 4,333 |
| Commercial paper | 376 | 445 | 450 | 395 | 281 | 407 | 555 | 557 | 601 | 608 |
| Borrowed money | 1,746 | 1,673 | 1,334 | 1,216 | 3,517 | 3,021 | 3,162 | 4,795 | 5,665 | 4,519 |
| Foreign exchange | 3 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 7 | 6 |
| Bond | - | - | - | - | - | 46 | 100 | 100 | 100 | 100 |
| Borrowed money from trust account | 20 | 22 | 29 | 31 | 34 | 38 | 54 | 60 | 73 | 78 |
| Cash collateral received | 9 | 13 | 28 | 28 | 37 | 42 | 17 | 16 | 28 | 40 |
| (Expenses matching the amount of investment of money held in trust) | 249 | 209 | 180 | 179 | 230 | 230 | 230 | 230 | 278 | 263 |
| (Fund procurement account) | 75,978 | 75,956 | 76,265 | 76,660 | 80,188 | 82,045 | 87,713 | 90,653 | 93,839 | 92,401 |
| Other liabilities | 534 | 527 | 371 | 360 | 327 | 347 | 480 | 554 | 1,087 | 1,284 |
| Retirement provision | 191 | 189 | 183 | 179 | 73 | 73 | 2 | 1 | 1 | 2 |
| Bonus provision | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| Other provision | 13 | 11 | 9 | 8 | 6 | 5 | 3 | 2 | 1 | 1 |
| Deferred tax liabilities | - | - | - | - | - | - | - | - | - | - |
| Acceptances and guarantees | 332 | 335 | 324 | 336 | 336 | 332 | 333 | 341 | 311 | 312 |
| Total net assets | 4,268 | 4,317 | 4,396 | 4,429 | 4,465 | 4,504 | 4,567 | 4,606 | 4,680 | 4,632 |
| Capital | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 |
| Surplus capital | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | ▲ 16 | 22 |
| Retained earnings | 4,121 | 4,175 | 4,266 | 4,300 | 4,338 | 4,376 | 4,442 | 4,487 | 4,580 | 4,474 |
| Treasury stock (-) | 81 | 84 | 95 | 95 | 96 | 96 | 102 | 107 | 41 | 20 |
| Valuation difference on other securities | 11 | 10 | 10 | 9 | 8 | 9 | 11 | 10 | 3 | 3 |
| Gain/loss on deferred hedges | -0 | -0 | -1 | -1 | -1 | -0 | -0 | -0 | 0 | 0 |
| Warrants | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 |

Deposits (year-end balance)

| (100 million yen) | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|--|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Okayama | | 48,864 | 50,953 | 49,712 | 51,863 | 54,855 | 57,260 | 57,259 | 59,388 | 59,035 | 61,020 |
| | Private portion | 37,072 | 37,347 | 37,610 | 38,327 | 39,941 | 41,081 | 42,033 | 42,945 | 43,450 | 43,748 |
| | Corporate portion | 10,140 | 10,485 | 10,425 | 10,507 | 11,849 | 12,592 | 12,404 | 12,425 | 12,772 | 13,073 |
| Hiroshima | | 8,634 | 9,144 | 8,644 | 9,043 | 9,300 | 9,605 | 9,493 | 9,754 | 10,042 | 10,435 |
| | Private portion | 5,633 | 5,627 | 5,649 | 5,743 | 5,916 | 6,015 | 6,063 | 6,126 | 6,207 | 6,248 |
| | Corporate portion | 2,838 | 2,862 | 2,908 | 2,935 | 3,215 | 3,307 | 3,346 | 3,403 | 3,616 | 3,719 |
| Kagawa, Ehime | | 4,074 | 4,020 | 3,968 | 4,054 | 4,335 | 4,448 | 4,513 | 4,539 | 4,518 | 4,541 |
| | Private portion | 2,759 | 2,736 | 2,717 | 2,719 | 2,781 | 2,832 | 2,847 | 2,864 | 2,880 | 2,858 |
| | Corporate portion | 1,312 | 1,249 | 1,248 | 1,303 | 1,552 | 1,571 | 1,658 | 1,631 | 1,632 | 1,639 |
| Hyogo | | 1,159 | 1,152 | 1,132 | 1,166 | 1,233 | 1,285 | 1,280 | 1,289 | 1,299 | 1,340 |
| | Private portion | 642 | 630 | 622 | 625 | 635 | 651 | 647 | 655 | 659 | 669 |
| | Corporate portion | 516 | 521 | 509 | 540 | 596 | 633 | 632 | 632 | 639 | 670 |
| Tottori | | 120 | 123 | 133 | 128 | 145 | 148 | 152 | 144 | 155 | 161 |
| | Private portion | 52 | 51 | 52 | 51 | 53 | 54 | 53 | 53 | 54 | 67 |
| | Corporate portion | 67 | 71 | 81 | 76 | 90 | 94 | 93 | 90 | 96 | 92 |
| Osaka | | 264 | 229 | 253 | 212 | 261 | 239 | 224 | 226 | 230 | 212 |
| | Private portion | 69 | 69 | 70 | 71 | 73 | 66 | 65 | 66 | 66 | 65 |
| | Corporate portion | 193 | 158 | 182 | 139 | 187 | 172 | 157 | 158 | 161 | 142 |
| Tokyo | | 194 | 131 | 188 | 128 | 342 | 477 | 697 | 198 | 290 | 189 |
| | Private portion | 65 | 62 | 61 | 57 | 59 | 58 | 58 | 59 | 59 | 61 |
| | Corporate portion | 127 | 66 | 124 | 68 | 280 | 415 | 634 | 134 | 224 | 121 |
| Total domestic branches (before reconciliation of transit items) | | 63,310 | 65,755 | 64,033 | 66,596 | 70,474 | 73,464 | 73,621 | 75,540 | 75,571 | 77,901 |
| | Total for private portion | 46,294 | 46,526 | 46,783 | 47,597 | 49,460 | 50,761 | 51,769 | 52,771 | 53,379 | 53,718 |
| | Total for corporate portion | 15,194 | 15,415 | 15,478 | 15,572 | 17,771 | 18,786 | 18,928 | 18,477 | 19,143 | 19,459 |
| Overseas branches | | 521 | 644 | 717 | 519 | 1,070 | 1,648 | 1,170 | 1,075 | 1,379 | 1,251 |
| Total deposits | | 63,831 | 66,399 | 64,751 | 67,116 | 71,544 | 75,113 | 74,791 | 76,616 | 76,950 | 79,152 |
| | Liquidity | 44,332 | 47,261 | 45,646 | 48,186 | 52,534 | 56,159 | 55,665 | 57,498 | 58,056 | 60,576 |
| | Time deposits | 19,499 | 19,137 | 19,105 | 18,929 | 19,009 | 18,954 | 19,126 | 19,117 | 18,894 | 18,576 |
| | Domestic banking | 62,564 | 65,120 | 63,406 | 65,999 | 69,876 | 72,632 | 72,807 | 74,929 | 74,844 | 77,222 |
| | International banking | 1,267 | 1,278 | 1,344 | 1,116 | 1,668 | 2,480 | 1,984 | 1,686 | 2,105 | 1,929 |

Deposits (average balance)

| (100 million yen) | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|-------------------------|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Okayama | | 48,589 | 48,754 | 50,008 | 50,166 | 54,031 | 54,653 | 57,468 | 57,668 | 59,824 | 59,671 |
| | Private portion | 36,755 | 37,054 | 37,681 | 37,915 | 39,457 | 40,033 | 41,761 | 42,193 | 43,362 | 43,566 |
| | Corporate portion | 9,958 | 9,927 | 10,354 | 10,385 | 11,360 | 11,703 | 12,605 | 12,542 | 12,997 | 12,888 |
| Hiroshima | | 8,643 | 8,638 | 8,688 | 8,721 | 9,352 | 9,444 | 9,536 | 9,585 | 10,054 | 10,133 |
| | Private portion | 5,619 | 5,628 | 5,647 | 5,680 | 5,865 | 5,923 | 6,046 | 6,077 | 6,179 | 6,211 |
| | Corporate portion | 2,828 | 2,825 | 2,918 | 2,943 | 3,163 | 3,250 | 3,385 | 3,408 | 3,572 | 3,640 |
| Kagawa, Ehime | | 4,073 | 4,053 | 4,025 | 4,022 | 4,238 | 4,332 | 4,531 | 4,546 | 4,590 | 4,581 |
| | Private portion | 2,760 | 2,754 | 2,739 | 2,729 | 2,760 | 2,783 | 2,841 | 2,850 | 2,870 | 2,873 |
| | Corporate portion | 1,310 | 1,296 | 1,283 | 1,289 | 1,476 | 1,544 | 1,682 | 1,688 | 1,713 | 1,702 |
| Hyogo | | 1,141 | 1,141 | 1,124 | 1,130 | 1,205 | 1,238 | 1,299 | 1,299 | 1,304 | 1,310 |
| | Private portion | 637 | 636 | 626 | 626 | 631 | 635 | 649 | 651 | 658 | 664 |
| | Corporate portion | 503 | 503 | 497 | 503 | 573 | 601 | 649 | 646 | 645 | 645 |
| Tottori | | 126 | 124 | 125 | 126 | 135 | 140 | 149 | 146 | 145 | 148 |
| | Private portion | 52 | 51 | 51 | 51 | 51 | 51 | 53 | 53 | 53 | 55 |
| | Corporate portion | 73 | 71 | 73 | 74 | 82 | 84 | 91 | 88 | 87 | 89 |
| Osaka | | 233 | 241 | 227 | 231 | 248 | 252 | 260 | 253 | 244 | 240 |
| | Private portion | 68 | 68 | 69 | 70 | 71 | 69 | 65 | 65 | 66 | 66 |
| | Corporate portion | 164 | 171 | 157 | 160 | 176 | 182 | 193 | 187 | 175 | 172 |
| Tokyo | | 157 | 149 | 140 | 144 | 207 | 274 | 558 | 531 | 250 | 241 |
| | Private portion | 66 | 65 | 62 | 60 | 58 | 58 | 58 | 58 | 59 | 59 |
| | Corporate portion | 88 | 82 | 75 | 81 | 146 | 212 | 495 | 467 | 185 | 175 |
| Total domestic branches | | 62,963 | 63,104 | 64,340 | 64,546 | 69,420 | 70,341 | 73,804 | 74,030 | 76,414 | 76,326 |
| | Total for private portion | 45,960 | 46,261 | 46,878 | 47,135 | 48,897 | 49,559 | 51,476 | 51,951 | 53,251 | 53,496 |
| | Total for corporate portion | 14,925 | 14,879 | 15,361 | 15,441 | 16,979 | 17,583 | 19,103 | 19,030 | 19,378 | 19,313 |
| Overseas branches | | 512 | 515 | 656 | 749 | 558 | 947 | 1,267 | 1,306 | 1,285 | 1,284 |
| Total deposits | | 63,475 | 63,620 | 64,997 | 65,295 | 69,979 | 71,288 | 75,071 | 75,336 | 77,700 | 77,611 |
| | Liquidity | 43,848 | 44,152 | 45,766 | 46,177 | 51,197 | 52,345 | 55,896 | 56,108 | 58,557 | 58,687 |
| | Time deposits | 19,627 | 19,467 | 19,230 | 19,118 | 18,781 | 18,942 | 19,174 | 19,228 | 19,143 | 18,923 |
| | Domestic banking | 62,216 | 62,397 | 63,717 | 63,922 | 68,810 | 69,701 | 73,084 | 73,316 | 75,698 | 75,615 |
| | International banking | 1,259 | 1,223 | 1,279 | 1,373 | 1,168 | 1,586 | 1,986 | 2,020 | 2,002 | 1,995 |

Loans (year-end balance)



| (100 million yen) | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|-------------------------------------|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | |
| General capital | | 42,098 | 42,982 | 42,811 | 44,087 | 45,659 | 46,663 | 46,792 | 48,087 | 49,577 | 51,155 |
| Scale | Large-scale companies | 7,778 | 7,754 | 7,411 | 7,659 | 8,149 | 8,344 | 8,053 | 8,519 | 8,731 | 9,541 |
| | Medium-scale companies | 1,672 | 1,665 | 1,456 | 1,486 | 1,321 | 1,271 | 1,170 | 1,101 | 1,041 | 1,101 |
| | Small-scale companies | 24,044 | 24,754 | 24,941 | 25,772 | 26,915 | 27,572 | 27,905 | 28,563 | 29,745 | 30,205 |
| | Private individuals | 8,602 | 8,807 | 9,002 | 9,168 | 9,271 | 9,475 | 9,663 | 9,903 | 10,058 | 10,306 |
| Government and municipal loans | | 4,962 | 4,882 | 4,804 | 4,758 | 4,699 | 4,557 | 4,550 | 4,358 | 4,299 | 4,138 |
| State and local public works groups | | 4,939 | 4,860 | 4,793 | 4,745 | 4,692 | 4,550 | 4,544 | 4,354 | 4,295 | 4,134 |
| Local public corporations | | 23 | 21 | 11 | 12 | 7 | 7 | 5 | 4 | 4 | 4 |
| Total loans by domestic branches | | 47,061 | 47,864 | 47,616 | 48,845 | 50,358 | 51,221 | 51,343 | 52,446 | 53,876 | 55,293 |
| Region | Okayama | 26,423 | 26,911 | 26,808 | 27,667 | 28,351 | 28,804 | 29,098 | 29,905 | 31,063 | 31,575 |
| | Hiroshima | 8,128 | 8,408 | 8,503 | 8,583 | 8,918 | 9,078 | 9,119 | 9,150 | 9,514 | 9,683 |
| | Kagawa, Ehime | 3,236 | 3,351 | 3,362 | 3,391 | 3,527 | 3,519 | 3,497 | 3,549 | 3,601 | 3,766 |
| | Hyogo | 2,623 | 2,699 | 2,664 | 2,748 | 2,788 | 2,865 | 2,845 | 2,885 | 2,915 | 2,955 |
| | Tottori | 341 | 357 | 365 | 363 | 366 | 363 | 349 | 366 | 346 | 342 |
| | Osaka | 1,129 | 1,051 | 1,033 | 1,013 | 1,216 | 1,273 | 1,246 | 1,275 | 1,307 | 1,359 |
| | Tokyo | 5,177 | 5,084 | 4,879 | 5,077 | 5,189 | 5,317 | 5,184 | 5,313 | 5,127 | 5,611 |
| Overseas branches | | 239 | 222 | 230 | 252 | 222 | 222 | 241 | 243 | 318 | 370 |
| Total loans | | 47,300 | 48,087 | 47,847 | 49,097 | 50,580 | 51,444 | 51,584 | 52,690 | 54,195 | 55,664 |

Loans (average balance)



(100 million yen)

| | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 | |
|-------------------|-------------------------------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | | |
| General capital | | 41,680 | 42,194 | 42,744 | 43,113 | 44,954 | 45,610 | 46,735 | 46,992 | 48,622 | 49,411 | |
| | Type | Local development | 20,043 | 20,381 | 20,819 | 21,008 | 21,922 | 22,240 | 22,289 | 22,243 | 22,287 | 22,686 |
| | | Urban | 6,289 | 6,210 | 5,827 | 5,844 | 6,091 | 6,232 | 6,342 | 6,311 | 6,362 | 6,432 |
| | | Private loans | 10,894 | 11,006 | 11,335 | 11,419 | 11,641 | 11,706 | 11,973 | 12,100 | 12,433 | 12,522 |
| | | Housing loan portion | 7,738 | 7,783 | 7,975 | 8,040 | 8,239 | 8,314 | 8,593 | 8,715 | 9,023 | 9,102 |
| | | Other | 4,454 | 4,597 | 4,762 | 4,845 | 5,299 | 5,429 | 6,129 | 6,337 | 7,539 | 7,769 |
| | Government and municipal loans | | 4,999 | 4,932 | 4,818 | 4,770 | 4,741 | 4,675 | 4,585 | 4,513 | 4,371 | 4,290 |
| | State and local public works groups | | 4,973 | 4,907 | 4,805 | 4,757 | 4,733 | 4,668 | 4,580 | 4,507 | 4,366 | 4,285 |
| | Local public corporations | | 25 | 24 | 13 | 12 | 8 | 7 | 5 | 5 | 4 | 4 |
| | Total loans by domestic branches | | 46,679 | 47,126 | 47,563 | 47,883 | 49,695 | 50,286 | 51,321 | 51,506 | 52,994 | 53,702 |
| | Region | Okayama | 26,114 | 26,381 | 26,741 | 26,967 | 28,035 | 28,291 | 28,973 | 29,199 | 30,492 | 30,891 |
| | | Hiroshima | 8,014 | 8,167 | 8,444 | 8,485 | 8,806 | 8,912 | 9,092 | 9,096 | 9,153 | 9,330 |
| Kagawa, Ehime | | 3,216 | 3,254 | 3,356 | 3,375 | 3,464 | 3,518 | 3,548 | 3,539 | 3,590 | 3,631 | |
| Hyogo | | 2,571 | 2,625 | 2,686 | 2,701 | 2,795 | 2,828 | 2,883 | 2,878 | 2,916 | 2,940 | |
| Tottori | | 337 | 345 | 360 | 363 | 362 | 363 | 349 | 351 | 349 | 349 | |
| Osaka | | 1,119 | 1,116 | 1,026 | 1,019 | 1,073 | 1,164 | 1,219 | 1,228 | 1,270 | 1,309 | |
| Tokyo | | 5,305 | 5,234 | 4,947 | 4,970 | 5,157 | 5,205 | 5,253 | 5,213 | 5,220 | 5,250 | |
| Overseas branches | | 227 | 218 | 216 | 233 | 247 | 244 | 237 | 251 | 300 | 307 | |
| Total loans | | 46,907 | 47,344 | 47,780 | 48,116 | 49,942 | 50,531 | 51,558 | 51,757 | 53,294 | 54,009 | |

Loans by Industry (year-end balance)

| (100 million yen) | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Domestic branches | 47,061 | 47,864 | 47,616 | 48,845 | 50,358 | 51,221 | 51,343 | 52,446 | 53,876 | 55,293 |
| Manufacturing | 6,655 | 6,757 | 6,443 | 6,731 | 7,034 | 7,124 | 6,728 | 6,981 | 6,836 | 7,528 |
| Agriculture, forestry | 61 | 71 | 87 | 90 | 82 | 81 | 110 | 115 | 114 | 113 |
| Fishing | 36 | 32 | 34 | 27 | 28 | 25 | 25 | 23 | 24 | 26 |
| Mining, stone, sand | 20 | 21 | 21 | 20 | 22 | 25 | 22 | 25 | 27 | 25 |
| Construction | 1,221 | 1,304 | 1,210 | 1,280 | 1,390 | 1,563 | 1,439 | 1,548 | 1,491 | 1,617 |
| Electric power, gas, heat supply, water | 2,014 | 2,087 | 2,203 | 2,451 | 2,448 | 2,533 | 2,611 | 2,697 | 2,886 | 2,975 |
| Information and communications | 206 | 202 | 190 | 184 | 189 | 181 | 180 | 112 | 109 | 104 |
| Transport, postal | 2,095 | 2,171 | 2,093 | 2,163 | 2,465 | 2,471 | 2,435 | 2,432 | 2,488 | 2,534 |
| Wholesale, retail | 5,217 | 5,259 | 5,232 | 5,377 | 5,523 | 5,469 | 5,468 | 5,570 | 5,584 | 5,760 |
| Financial, insurance | 3,975 | 3,856 | 3,699 | 3,856 | 3,959 | 4,382 | 4,909 | 5,380 | 6,009 | 5,986 |
| Real estate, goods leasing | 6,539 | 6,672 | 6,914 | 7,007 | 7,254 | 7,208 | 7,273 | 7,288 | 7,484 | 7,764 |
| Public corporations | 23 | 21 | 11 | 12 | 7 | 7 | 5 | 4 | 4 | 4 |
| Other | 6,516 | 6,650 | 6,902 | 6,994 | 7,246 | 7,201 | 7,268 | 7,283 | 7,480 | 7,760 |
| Various services | 3,201 | 3,196 | 3,169 | 3,149 | 3,316 | 3,410 | 3,328 | 3,296 | 3,287 | 3,294 |
| Public organizations | 4,939 | 4,860 | 4,793 | 4,745 | 4,692 | 4,550 | 4,544 | 4,354 | 4,295 | 4,134 |
| Other | 10,875 | 11,371 | 11,523 | 11,758 | 11,950 | 12,192 | 12,262 | 12,620 | 13,238 | 13,426 |
| Housing loans | 7,790 | 7,930 | 8,082 | 8,213 | 8,326 | 8,511 | 8,748 | 8,979 | 9,123 | 9,341 |
| Overseas branches + Offshore loans | 239 | 222 | 230 | 252 | 222 | 222 | 241 | 243 | 318 | 370 |
| Total | 47,300 | 48,087 | 47,847 | 49,097 | 50,580 | 51,444 | 51,584 | 52,690 | 54,195 | 55,664 |

Loans by Industry (percentage)

| | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Domestic branches | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Manufacturing | 14.1% | 14.1% | 13.5% | 13.8% | 14.0% | 13.9% | 13.1% | 13.3% | 12.7% | 13.6% |
| Agriculture, forestry | 0.1% | 0.1% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% |
| Fishing | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% |
| Mining, stone, sand | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% |
| Construction | 2.6% | 2.7% | 2.5% | 2.6% | 2.8% | 3.0% | 2.8% | 3.0% | 2.8% | 2.9% |
| Electric power, gas, heat supply, water | 4.3% | 4.4% | 4.6% | 5.0% | 4.9% | 4.9% | 5.1% | 5.1% | 5.3% | 5.4% |
| Information and communications | 0.4% | 0.4% | 0.4% | 0.4% | 0.4% | 0.3% | 0.3% | 0.2% | 0.2% | 0.2% |
| Transport, postal | 4.5% | 4.5% | 4.4% | 4.4% | 4.9% | 4.8% | 4.7% | 4.6% | 4.6% | 4.6% |
| Wholesale, retail | 11.1% | 11.0% | 11.0% | 11.0% | 11.0% | 10.7% | 10.7% | 10.6% | 10.3% | 10.4% |
| Financial, insurance | 8.4% | 8.1% | 7.8% | 7.9% | 7.9% | 8.5% | 9.6% | 10.3% | 11.1% | 10.8% |
| Real estate, goods leasing | 13.9% | 13.9% | 14.5% | 14.3% | 14.4% | 14.1% | 14.1% | 13.9% | 13.9% | 14.0% |
| Public corporations | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Other | 13.8% | 13.9% | 14.5% | 14.3% | 14.4% | 14.1% | 14.1% | 13.9% | 13.9% | 14.0% |
| Various services | 6.8% | 6.7% | 6.7% | 6.4% | 6.6% | 6.7% | 6.5% | 6.3% | 6.1% | 5.9% |
| Public organizations | 10.5% | 10.2% | 10.1% | 9.7% | 9.3% | 8.9% | 8.9% | 8.3% | 8.0% | 7.5% |
| Other | 23.1% | 23.8% | 24.2% | 24.1% | 23.5% | 23.8% | 23.8% | 24.0% | 24.6% | 24.3% |
| Housing loans | 16.6% | 16.6% | 17.0% | 16.8% | 16.5% | 16.6% | 17.0% | 17.1% | 16.9% | 16.9% |

Share of Total Deposits

| [Year-end balance] | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|--------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| (%) | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Okayama | Chugoku Bank | 48.9 | 49.4 | 49.2 | 49.8 | 49.8 | 50.3 | 50.4 | 51.1 | 51.2 | 51.7 |
| | Other than Chugoku Bank | 51.1 | 50.6 | 50.8 | 50.2 | 50.2 | 49.7 | 49.6 | 48.9 | 48.8 | 48.3 |
| | Local banks other than Chugoku Bank | 7.5 | 7.8 | 7.7 | 7.7 | 7.7 | 7.8 | 7.7 | 7.6 | 7.7 | 7.7 |
| | Secondary local banks | 11.7 | 11.5 | 11.5 | 11.5 | 11.5 | 11.5 | 11.4 | 11.3 | 11.2 | 11.2 |
| | City banks, trust banks | 11.2 | 10.7 | 10.9 | 10.6 | 10.8 | 10.2 | 10.2 | 9.6 | 9.6 | 9.3 |
| | Shinkin banks, investment association, etc. | 20.5 | 20.5 | 20.7 | 20.4 | 20.2 | 20.2 | 20.3 | 20.4 | 20.3 | 20.1 |

| | | | | | | | | | | | |
|---|---|------|------|------|------|------|------|------|------|------|------|
| Bingo region (Eastern region of Hiroshima) | Chugoku Bank | 21.5 | 21.5 | 20.0 | 20.9 | 20.9 | 20.0 | 19.5 | 20.4 | 20.1 | 20.2 |
| | Other than Chugoku Bank | 78.5 | 78.5 | 80.0 | 79.1 | 79.1 | 80.0 | 80.5 | 79.6 | 79.9 | 79.8 |
| | Local banks other than Chugoku Bank | 39.8 | 40.3 | 41.4 | 41.3 | 41.0 | 41.9 | 42.5 | 42.3 | 42.0 | 42.3 |
| | Secondary local banks | 11.9 | 11.7 | 11.7 | 11.5 | 11.7 | 12.3 | 12.3 | 11.9 | 12.5 | 12.1 |
| | City banks, trust banks | 11.9 | 11.9 | 11.9 | 11.7 | 11.8 | 11.6 | 11.6 | 11.7 | 11.8 | 11.9 |
| | Shinkin banks, investment association, etc. | 14.8 | 14.5 | 15.0 | 14.5 | 14.6 | 14.2 | 14.1 | 13.7 | 13.6 | 13.5 |

| | | | | | | | | | | | |
|----------------|---|------|------|------|------|------|------|------|------|------|------|
| Shikoku region | Chugoku Bank | 7.6 | 7.4 | 7.3 | 7.4 | 7.4 | 7.4 | 7.4 | 7.3 | 7.2 | 7.3 |
| | Other than Chugoku Bank | 92.4 | 92.6 | 92.7 | 92.6 | 92.6 | 92.6 | 92.6 | 92.7 | 92.8 | 92.7 |
| | Local banks other than Chugoku Bank | 51.7 | 51.9 | 51.8 | 52.0 | 52.0 | 52.0 | 51.9 | 52.4 | 52.3 | 52.6 |
| | Secondary local banks | 17.5 | 17.7 | 17.7 | 17.6 | 17.7 | 17.6 | 17.4 | 17.5 | 17.4 | 17.5 |
| | City banks, trust banks | 10.8 | 10.8 | 10.8 | 10.6 | 10.4 | 10.7 | 11.0 | 10.9 | 11.0 | 10.2 |
| | Shinkin banks, investment association, etc. | 12.2 | 12.2 | 12.4 | 12.3 | 12.5 | 12.3 | 12.3 | 11.9 | 12.1 | 12.4 |

Note 1: Market shares (internal use) excluding postal savings and Nokyo savings

Note 2: Excluding offshore loans. Including our NCDs.

Share of Total Loans



| [Year-end balance] | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|---|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| (%) | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Okayama | Chugoku Bank | 43.1 | 43.0 | 42.6 | 42.8 | 42.8 | 42.9 | 43.2 | 43.4 | 43.6 | 43.3 |
| | Other than Chugoku Bank | 56.9 | 57.0 | 57.4 | 57.2 | 57.2 | 57.1 | 56.8 | 56.6 | 56.4 | 56.7 |
| | Local banks other than Chugoku Bank | 17.3 | 17.5 | 17.6 | 17.8 | 17.8 | 18.0 | 18.0 | 18.2 | 17.8 | 17.9 |
| | Secondary local banks | 17.4 | 17.3 | 17.2 | 16.9 | 16.9 | 17.1 | 17.2 | 17.0 | 16.6 | 16.6 |
| | City banks, trust banks | 8.0 | 8.1 | 8.4 | 8.8 | 8.4 | 8.0 | 7.7 | 7.9 | 8.8 | 9.2 |
| | Shinkin banks, investment association, etc. | 14.2 | 14.1 | 14.2 | 13.8 | 14.1 | 14.0 | 13.9 | 13.5 | 13.2 | 13.0 |
| Bingo region (Eastern region of Hiroshima) | Chugoku Bank | 22.5 | 22.8 | 22.6 | 22.1 | 22.5 | 22.2 | 21.8 | 21.6 | 21.7 | 21.7 |
| | Other than Chugoku Bank | 77.5 | 77.2 | 77.4 | 77.9 | 77.5 | 77.8 | 78.2 | 78.4 | 78.3 | 78.3 |
| | Local banks other than Chugoku Bank | 43.1 | 42.9 | 42.8 | 43.6 | 43.6 | 44.1 | 44.0 | 44.6 | 44.6 | 44.5 |
| | Secondary local banks | 15.0 | 15.1 | 14.8 | 14.7 | 14.3 | 14.5 | 14.6 | 14.4 | 14.4 | 14.2 |
| | City banks, trust banks | 8.7 | 8.6 | 9.1 | 9.3 | 8.9 | 8.7 | 9.0 | 8.8 | 8.6 | 9.1 |
| | Shinkin banks, investment association, etc. | 10.7 | 10.6 | 10.7 | 10.4 | 10.7 | 10.5 | 10.6 | 10.6 | 10.7 | 10.5 |
| Shikoku region | Chugoku Bank | 11.3 | 11.5 | 11.5 | 11.5 | 11.4 | 11.2 | 11.1 | 11.1 | 10.9 | 11.2 |
| | Other than Chugoku Bank | 88.7 | 88.5 | 88.5 | 88.5 | 88.6 | 88.8 | 88.9 | 88.9 | 89.1 | 88.8 |
| | Local banks other than Chugoku Bank | 49.4 | 49.6 | 48.9 | 49.2 | 49.0 | 49.3 | 49.4 | 49.6 | 50.0 | 49.9 |
| | Secondary local banks | 18.2 | 17.8 | 17.7 | 17.7 | 17.5 | 17.3 | 17.2 | 17.2 | 16.7 | 16.6 |
| | City banks, trust banks | 10.3 | 10.1 | 11.0 | 10.5 | 10.9 | 11.0 | 11.1 | 11.1 | 11.7 | 11.8 |
| | Shinkin banks, investment association, etc. | 10.9 | 10.8 | 10.9 | 11.1 | 11.2 | 11.2 | 11.2 | 11.0 | 10.7 | 10.5 |

Note 1: Market shares (internal use) excluding postal savings and Nokyo savings

Balance by type

(100 million yen)

| | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|--|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| Year-end balance | 25,074 | 23,949 | 24,587 | 23,451 | 23,913 | 26,225 | 25,653 | 25,098 | 25,154 | 23,192 |
| JGBs | 7,649 | 6,502 | 6,091 | 6,534 | 6,827 | 7,565 | 6,762 | 6,942 | 7,154 | 5,644 |
| Local bonds | 7,259 | 7,234 | 7,714 | 7,513 | 7,482 | 7,479 | 7,602 | 7,548 | 8,326 | 7,669 |
| Corporate bonds | 3,680 | 3,762 | 3,853 | 3,558 | 3,351 | 3,056 | 3,200 | 3,131 | 3,256 | 3,241 |
| Foreign bonds | 2,933 | 3,181 | 3,448 | 2,896 | 3,171 | 4,418 | 4,210 | 4,039 | 3,384 | 3,703 |
| (Foreign currency denominated portion) | (2,653) | (3,013) | (3,250) | (2,725) | (2,968) | (4,195) | (4,021) | (3,879) | (3,175) | (3,564) |
| Other securities | 1,793 | 1,747 | 2,102 | 1,735 | 1,749 | 2,250 | 2,366 | 2,110 | 1,903 | 1,796 |
| Equities | 1,757 | 1,521 | 1,377 | 1,212 | 1,330 | 1,455 | 1,510 | 1,325 | 1,128 | 1,136 |

| | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Average balance during year | 23,939 | 23,456 | 22,963 | 23,049 | 23,427 | 23,524 | 24,388 | 24,356 | 23,387 | 23,643 |
| JGBs | 7,726 | 7,314 | 5,899 | 5,982 | 6,939 | 6,870 | 7,109 | 6,825 | 6,523 | 6,504 |
| Local bonds | 6,997 | 7,029 | 7,474 | 7,544 | 7,457 | 7,445 | 7,526 | 7,549 | 7,930 | 8,077 |
| Corporate bonds | 3,658 | 3,641 | 3,837 | 3,741 | 3,444 | 3,328 | 3,090 | 3,163 | 3,191 | 3,256 |
| Foreign bonds | 3,057 | 3,036 | 3,249 | 3,259 | 3,213 | 3,491 | 4,066 | 4,243 | 3,444 | 3,524 |
| (Foreign currency denominated portion) | (2,887) | (2,845) | (3,072) | (3,107) | (3,038) | (3,298) | (3,850) | (4,053) | (3,279) | (3,363) |
| Other securities | 1,484 | 1,455 | 1,566 | 1,605 | 1,525 | 1,540 | 1,741 | 1,730 | 1,557 | 1,568 |
| Equities | 1,014 | 977 | 936 | 916 | 847 | 847 | 853 | 845 | 740 | 711 |

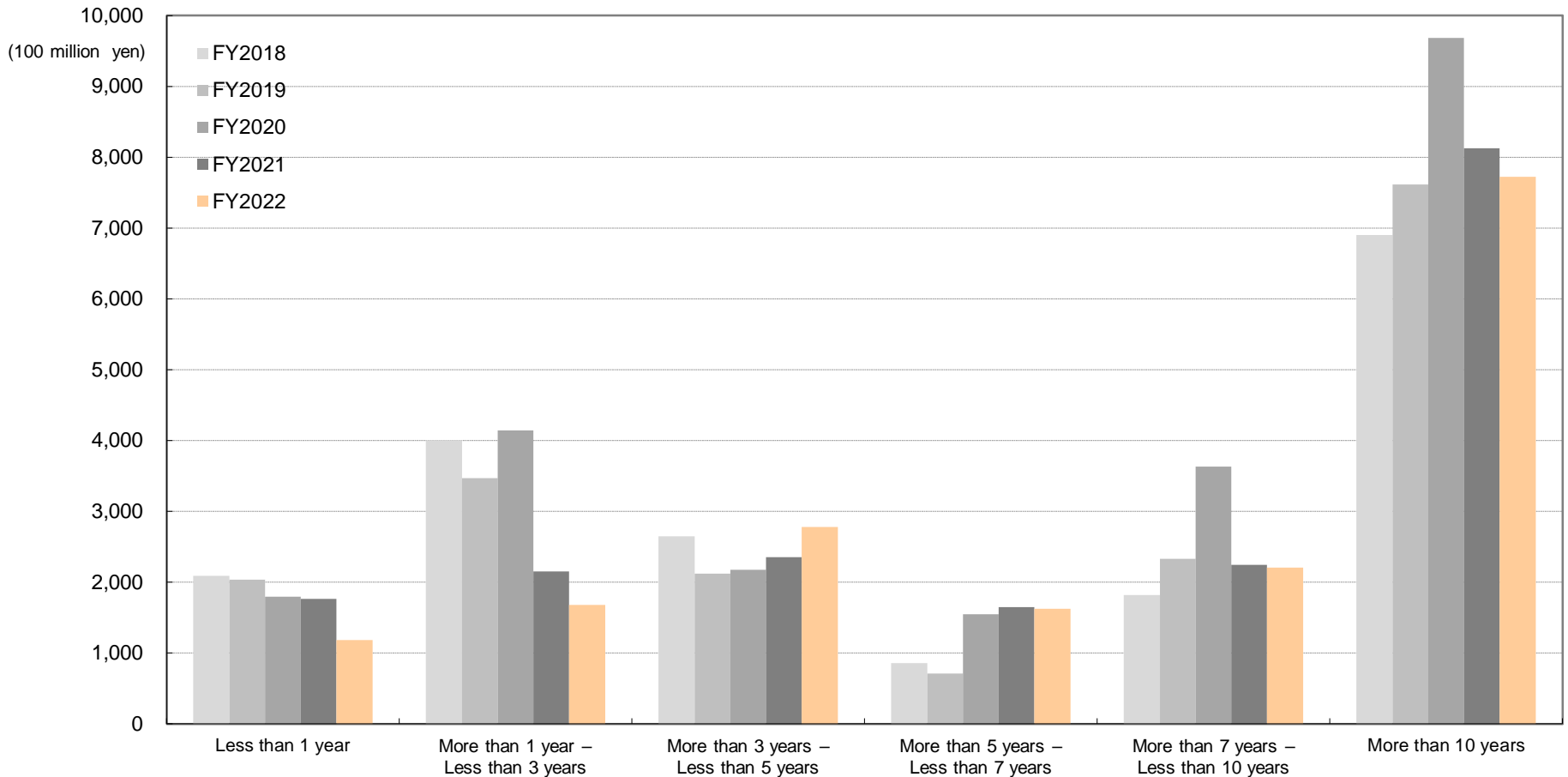
Valuation gain/loss

(100 million yen)

| | FY2018 1H | FY2018 | FY2019 1H | FY2019 | FY2020 1H | FY2020 | FY2021 1H | FY2021 | FY2022 1H | FY2022 |
|-------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Securities held to maturity | 3 | 4 | 4 | 3 | 2 | 2 | 2 | 1 | 1 | 1 |
| Subsidiary/affiliate equities | - | - | - | - | - | - | - | - | - | - |
| Other securities | 1,428 | 1,337 | 1,468 | 895 | 1,157 | 1,364 | 1,482 | 944 | 411 | 461 |
| Equities | 759 | 532 | 503 | 364 | 475 | 622 | 658 | 537 | 362 | 392 |
| Bonds | 250 | 423 | 463 | 304 | 271 | 200 | 214 | 38 | -77 | -66 |
| Others | 418 | 380 | 501 | 225 | 411 | 541 | 609 | 367 | 126 | 135 |
| Total | 1,432 | 1,341 | 1,473 | 898 | 1,160 | 1,366 | 1,484 | 945 | 413 | 462 |



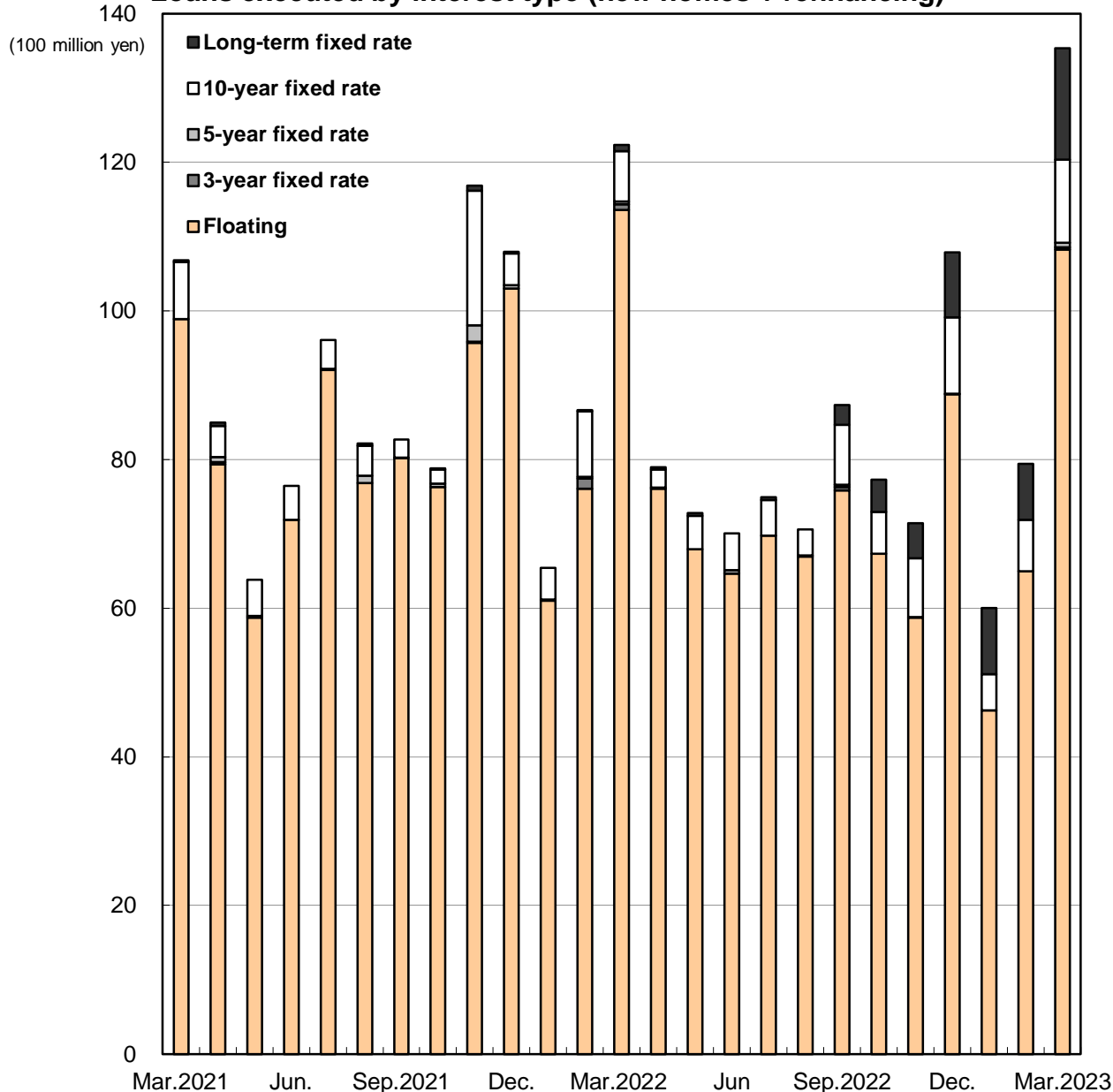
Outstanding balance based on the remaining number of years to maturity for securities



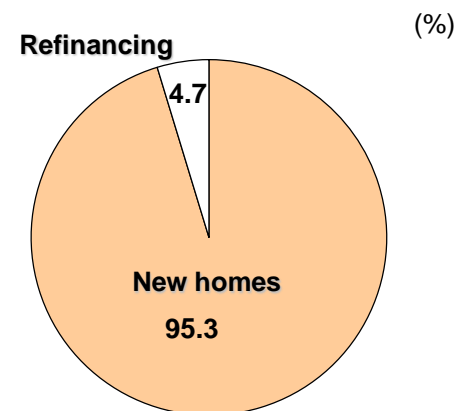
Duration

| (year) | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Yen denominated | 5.0 | 5.1 | 5.4 | 5.5 | 5.5 | 5.8 | 5.8 | 5.5 | 5.8 | 5.2 |
| Foreign currency denominated | 4.7 | 4.1 | 4.4 | 3.7 | 2.5 | 4.2 | 4.4 | 4.2 | 3.4 | 1.8 |

Loans executed by interest type (new homes + refinancing)

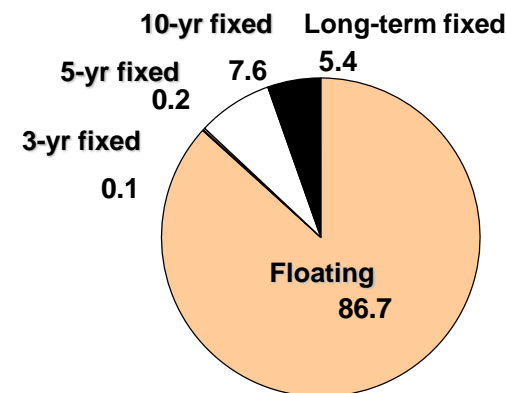


Breakdown of use of loans executed



Total for period from Apr. 2022 to Mar. 2023

Ratio of loans by interest type for new homes



Total for period from Apr. 2022 to Mar. 2023

Non-Performing Loans



Loans based on the Financial Reconstruction Act

| (million yen) | | FY2018 | FY2018 | FY2019 | FY2019 | FY2020 | FY2020 | FY2021 | FY2021 | FY2022 | FY2022 |
|--|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | |
| Bankrupt and quasi-bankrupt loans | | 18,809 | 21,308 | 21,512 | 21,851 | 19,661 | 22,058 | 19,678 | 20,918 | 20,376 | 19,060 |
| (after partial direct write-off) | | (7,162) | (8,183) | (8,248) | (8,471) | (7,212) | (9,321) | (7,417) | (7,760) | (7,643) | (8,163) |
| Doubtful loans | | 34,303 | 27,959 | 27,489 | 28,142 | 33,453 | 38,375 | 39,127 | 46,492 | 48,879 | 61,779 |
| Substandard loans | | 17,313 | 20,065 | 20,461 | 22,964 | 28,820 | 31,176 | 30,255 | 28,310 | 29,667 | 27,019 |
| Subtotal (A) | | 70,425 | 69,334 | 69,463 | 72,957 | 81,934 | 91,611 | 89,060 | 95,721 | 98,923 | 107,860 |
| (after partial direct write-off) (B) | | (58,778) | (56,208) | (56,199) | (59,578) | (69,486) | (78,873) | (76,800) | (82,563) | (86,189) | (96,963) |
| Healthy loans | | 4,791,861 | 4,869,157 | 4,847,703 | 4,970,651 | 5,114,051 | 5,190,231 | 5,210,497 | 5,312,244 | 5,460,829 | 5,595,259 |
| Total (C) | | 4,862,286 | 4,938,491 | 4,917,167 | 5,043,609 | 5,195,986 | 5,281,842 | 5,299,558 | 5,407,965 | 5,559,753 | 5,703,119 |
| (after partial direct write-off) (D) | | (4,850,640) | (4,925,366) | (4,903,903) | (5,030,229) | (5,183,538) | (5,269,105) | (5,287,297) | (5,394,808) | (5,547,019) | (5,692,222) |
| Ratio of target loans (A/C) | | 1.45 | 1.40 | 1.41 | 1.44 | 1.58 | 1.73 | 1.68 | 1.77 | 1.78 | 1.89 |
| (after partial direct write-off) (B/D) | | (1.21) | (1.14) | (1.15) | (1.18) | (1.34) | (1.50) | (1.45) | (1.53) | (1.55) | (1.70) |

*We do not implement partial direct write-off.

Debtor Classification Transition in 1H

(Upper level: Forecast Lower level: Value (100 million yen))

| | | | FY2022 | | | | | | | Favorable turnaround | Deterioration |
|-----------|--------------------------|---------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2022 1H | Healthy loans | 154,496 | 140,996 | 722 | 27 | 22 | 195 | 1 | 12,533 | | 967 |
| | | 51,294 | 50,282 | 231 | 23 | 41 | 5 | 0 | 709 | | 302 |
| | Other doubtful loans | 6,973 | 221 | 6,069 | 52 | 67 | 73 | 2 | 489 | 221 | 194 |
| | | 2,202 | 115 | 1,909 | 52 | 77 | 6 | 0 | 41 | 115 | 136 |
| | Substandard loans | 788 | 6 | 40 | 631 | 25 | 5 | 3 | 78 | 46 | 33 |
| | | 400 | 5 | 24 | 313 | 47 | 0 | 2 | 6 | 29 | 50 |
| | Virtually bankrupt loans | 1,103 | 1 | 3 | - | 1,023 | 26 | 5 | 45 | 4 | 31 |
| | | 487 | 0 | 1 | - | 461 | 12 | 7 | 5 | 1 | 19 |
| | Legally bankrupt loans | 930 | 1 | 3 | - | 2 | 660 | 6 | 258 | 6 | 6 |
| | | 155 | 0 | 0 | - | 1 | 124 | 1 | 28 | 1 | 1 |
| | Bankrupt clients | 192 | - | 1 | - | - | 1 | 167 | 23 | 2 | |
| | | 48 | - | 0 | - | - | 0 | 34 | 12 | 0 | |
| | Total | 164,482 | 141,225 | 6,838 | 710 | 1,139 | 960 | 184 | 13,426 | 279 | 1,231 |
| | | 54,588 | 50,402 | 2,166 | 389 | 629 | 148 | 46 | 804 | 147 | 510 |

Note: "Other" indicates loans that were cancelled as of the end of March 2021 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition in 1H (comparison)



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(Upper level: Forecast Lower level: Value)

| | | | FY2022 | | | | | | | Favorable turnaround | Deterioration |
|-----------|--------------------------|------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2022 1H | Healthy loans | 100% | 91.26% | 0.47% | 0.02% | 0.01% | 0.13% | 0.00% | 8.11% | | 0.63% |
| | | 100% | 98.03% | 0.45% | 0.05% | 0.08% | 0.01% | 0.00% | 1.38% | | 0.59% |
| | Other doubtful loans | 100% | 3.17% | 87.03% | 0.75% | 0.96% | 1.05% | 0.03% | 7.01% | 3.17% | 2.79% |
| | | 100% | 5.24% | 86.68% | 2.37% | 3.53% | 0.29% | 0.01% | 1.88% | 5.24% | 6.20% |
| | Substandard loans | 100% | 0.76% | 5.08% | 80.08% | 3.17% | 0.63% | 0.38% | 9.90% | 5.84% | 4.18% |
| | | 100% | 1.25% | 6.15% | 78.32% | 11.89% | 0.16% | 0.65% | 1.58% | 7.40% | 12.70% |
| | Virtually bankrupt loans | 100% | 0.09% | 0.27% | - | 92.75% | 2.36% | 0.45% | 4.08% | 0.36% | 2.81% |
| | | 100% | 0.00% | 0.30% | - | 94.63% | 2.54% | 1.50% | 1.03% | 0.30% | 4.04% |
| | Legally bankrupt loans | 100% | 0.11% | 0.32% | - | 0.21% | 70.97% | 0.65% | 27.74% | 0.64% | 0.65% |
| | | 100% | 0.00% | 0.02% | - | 0.65% | 80.01% | 0.78% | 18.54% | 0.67% | 0.78% |
| | Bankrupt clients | 100% | - | 0.52% | - | - | 0.52% | 86.98% | 11.98% | 1.04% | |
| | | 100% | - | 0.01% | - | - | 0.01% | 72.95% | 27.03% | 0.02% | |
| | Total | 100% | 85.86% | 4.16% | 0.43% | 0.69% | 0.59% | 0.11% | 8.16% | 0.17% | 0.75% |
| | | 100% | 92.33% | 3.97% | 0.72% | 1.15% | 0.27% | 0.09% | 1.47% | 0.27% | 0.94% |

Note: "Other" indicates loans that were cancelled as of the end of March 2021 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition 1year

(Upper level: Forecast Lower level: Value (100 million yen))

| | | | FY2022 | | | | | | | Favorable turnaround | Deterioration |
|--------|--------------------------|---------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2021 | Healthy loans | 153,618 | 133,410 | 1,337 | 67 | 51 | 232 | 5 | 18,516 | | 1,692 |
| | | 49,738 | 47,643 | 493 | 89 | 40 | 9 | 5 | 1,456 | | 637 |
| | Other doubtful loans | 6,855 | 496 | 5,297 | 65 | 113 | 82 | 4 | 798 | 496 | 264 |
| | | 2,267 | 296 | 1,681 | 66 | 129 | 6 | 1 | 86 | 296 | 203 |
| | Substandard loans | 885 | 19 | 78 | 577 | 39 | 8 | 3 | 161 | 97 | 50 |
| | | 375 | 29 | 37 | 237 | 45 | 0 | 2 | 22 | 67 | 48 |
| | Virtually bankrupt loans | 1,083 | 1 | 9 | - | 931 | 41 | 5 | 96 | 10 | 46 |
| | | 462 | 0 | 8 | - | 427 | 16 | 3 | 6 | 8 | 20 |
| | Legally bankrupt loans | 898 | 1 | 7 | 1 | 3 | 562 | 6 | 318 | 12 | 6 |
| | | 165 | 0 | 0 | 0 | 1 | 119 | 1 | 43 | 1 | 1 |
| | Bankrupt clients | 201 | - | 1 | - | - | 1 | 161 | 38 | 2 | |
| | | 43 | - | 0 | - | - | 0 | 35 | 8 | 0 | |
| | Total | 163,540 | 133,927 | 6,729 | 710 | 1,137 | 926 | 184 | 19,927 | 617 | 2,058 |
| | | 53,052 | 47,969 | 2,222 | 393 | 642 | 152 | 48 | 1,623 | 373 | 910 |

Note: "Other" indicates loans that were cancelled as of the end of September 2021 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition 1 year(comparison)



(Upper level: Forecast Lower level: Value)

| | | | FY2022 | | | | | | | Favorable turnaround | Deterioration |
|--------|--------------------------|------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2021 | Healthy loans | 100% | 86.85% | 0.87% | 0.05% | 0.03% | 0.15% | 0.00% | 12.05% | | 1.10% |
| | | 100% | 95.79% | 0.99% | 0.18% | 0.08% | 0.02% | 0.01% | 2.93% | | 1.28% |
| | Other doubtful loans | 100% | 7.23% | 77.27% | 0.95% | 1.65% | 1.20% | 0.06% | 11.64% | 7.23% | 3.86% |
| | | 100% | 13.07% | 74.16% | 2.95% | 5.69% | 0.28% | 0.05% | 3.80% | 13.07% | 8.97% |
| | Substandard loans | 100% | 2.15% | 8.81% | 65.20% | 4.41% | 0.90% | 0.34% | 18.19% | 10.96% | 5.65% |
| | | 100% | 7.83% | 10.04% | 63.28% | 12.02% | 0.19% | 0.64% | 6.00% | 17.87% | 12.85% |
| | Virtually bankrupt loans | 100% | 0.09% | 0.83% | - | 85.97% | 3.79% | 0.46% | 8.86% | 0.92% | 4.25% |
| | | 100% | 0.00% | 1.92% | - | 92.28% | 3.65% | 0.73% | 1.42% | 1.92% | 4.38% |
| | Legally bankrupt loans | 100% | 0.11% | 0.78% | 0.11% | 0.34% | 62.58% | 0.67% | 35.41% | 1.34% | 0.67% |
| | | 100% | 0.01% | 0.16% | 0.01% | 0.64% | 72.36% | 0.64% | 26.18% | 0.82% | 0.64% |
| | Bankrupt clients | 100% | - | 0.50% | - | - | 0.50% | 80.10% | 18.90% | 1.00% | |
| | | 100% | - | 0.01% | - | - | 0.01% | 80.49% | 19.49% | 0.02% | |
| | Total | 100% | 81.89% | 4.11% | 0.43% | 0.70% | 0.57% | 0.11% | 12.19% | 0.38% | 1.26% |
| | | 100% | 90.42% | 4.19% | 0.74% | 1.21% | 0.29% | 0.09% | 3.06% | 0.70% | 1.72% |

Note: "Other" indicates loans that were cancelled as of the end of September 2021 or those excluded from the self-assessment due to their small size.



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Chugin Financial Group, Inc.

For inquiries regarding this document, please contact:

Management Planning Department, Chugin Financial Group, Inc. (Shimizu or Matsuo)

TEL: +81-86-234-6519

Email: souki01@chugin.jp